

FOCOL HOLDINGS LIMITED

FOCOL HOLDINGS LIMITED CHAIRMAN'S REPORT

For the Quarter Ended December 31, 2023

The Board of Directors of FOCOL Holdings Limited (FOCOL) is pleased to present the unaudited results for the first quarter ended December 31, 2023. Total Net Profit and Comprehensive Income for the three months ended December 31, 2023 was \$6.3 million compared to \$5.7 million for the same period in the previous year.

FOCOL's first quarter performance continues the positive trend with a 10.5% year-over-year improvement in Net Profit and Comprehensive Income. Based on the company's strategic growth initiatives, The Board of Directors is confident that the trend will continue as it did in the prior year.

Management is currently focused on optimizing existing business and on project execution as it embraces new opportunities across various sectors in the industry.

The Board of Directors wishes to thank our loyal customers, dedicated staff, and shareholders for their continued confidence in FOCOL Holdings Limited.

Sir Franklyn Wilson, KCMG Chairman.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

(Expressed in Bahamian dollars - \$000)

| | December 31, 2023 | September 30, 2023 |
|--|-------------------|--------------------|
| Assets | <u>\$ 394,114</u> | <u>\$ 377,162</u> |
| Liabilities Shareholders' equity | 178,891 | 161,750 |
| Total Liabilities & Shareholders' Equity | <u>\$ 394,114</u> | <u>\$ 377,162</u> |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

(Expressed in Bahamian dollars - \$000)

| | Three months ended December 31, 2023 | Three months ended December 31, 2022 |
|--|---|---|
| Revenues | \$ 105,795 | \$ 105,508 |
| Cost of sales | (79,837) | (83,940) |
| Gross profit | 25,958 | 21,568 |
| Equity income | 515 | 435 |
| Other income | 2 | 2 |
| Marketing, administrative & general expenses | (15,070) | (12,135) |
| Depreciation & amortization expense | (3,905) | (3,256) |
| Finance costs | (753) | (693) |
| Dividends on preferred shares | (435) | (183) |
| NET PROFIT AND COMPREHENSIVE INCOME | 6,312 | 5,738 |
| Earnings per share | \$ 0.06 | \$ 0.05 |

Copies of a full set of the unaudited financial statements can be obtained via email request to bpinder@sunoilbahamas.com.

FOCOL Holdings Limited