Unaudited Financial Statements of

# COMMONWEALTH BREWERY LIMITED

Three months ended March 31, 2023

Management comments on Interim Financial Statements (Unaudited)

Three months ended March 31, 2023

#### **Financial Update**

Commonwealth Brewery Ltd. (CBL) continued to produce double digit growth in Net Revenue during the period ending 31<sup>st</sup> March 2023, with an increase of 14%, compared to the same period of 2022. Key drivers of this growth were continued rebound of the tourism sector and in on-premise consumption. These factors delivered strong advances in all channels, with hotels and on-trade growth ahead of other channels. Revenue growth was delivered across most categories through a balanced approach with volume, price and mix improvements. Net revenue benefited also from a positive re-alignment of the excise tax which came into effect during 2022.

Operating expenses increased to \$27.5M for the period (+13%), primarily driven by increases in production and logistics, selling and marketing, as well as payroll expenses. Certain of these increases in operating costs were consistent with the result of post pandemic adjustment activities and the ongoing reality of higher-than-usual inflation. CBL will continue to implement cost mitigation and other measures to contain any profit margin dilution.

Net Profit for the first quarter 2023 was of \$1.9M compared to \$1.3M for the comparative period of 2022. Regarding the short term outlook, CBL remains cautiously optimistic as the country continues to rebound and economic recovery progresses. Management will continue to closely monitor its business strategies as we navigate the ongoing market volatility whilst building for the future.

Statement of Financial Position (Unaudited)

March 31, 2023, with corresponding figures for December 31, 2022 (Expressed in Bahamian dollars)

|  | March 2023                    | December 2022           |
|--|-------------------------------|-------------------------|
| Assets   |                               |                         |
| Current assets:  |                               |                         |
| Cash and cash equivalents  | \$<br>7,577,939               | 10,783,179              |
| Trade receivables, net   | 3,513,850                     | 3,491,290               |
| Prepaid expenses and other assets  | 6,368,110                     | 6,403,972               |
| Inventories  | 34,033,400                    | 26,418,447              |
| Total current assets   | 51,493,299                    | 47,096,888              |
| Non-current assets:  |                               |                         |
| Right of use asset   | 8,370,547                     | 8,972,772               |
| Property, plant and equipment  | 40,898,123                    | 41,520,503              |
| Goodwill   | 4,487,242                     | 4,487,242               |
| Other intangible assets  | 1,757,573                     | 1,878,085               |
| Total non-current assets   | 55,513,485                    | 56,858,602              |
| Total assets   | \$<br>107,006,784             | 103,955,490             |
| Liabilities and equity Current liabilities: Accounts payable and accrued expenses Short-term Lease Liability | \$<br>18,059,305<br>2,382,607 | 16,318,479<br>2,440,283 |
| Loans and borrowings Total current liabilities   | 20,441,912                    | 18,758,762              |
| Non-current liabilities: Long-term Lease liability   | 6,397,490                     | 6,951,632               |
| Total liabilities  | 26,839,402                    | 25,710,394              |
| Equity:  |                               |                         |
| Share capital  | 150,000                       | 150,000                 |
| Share premium  | 12,377,952                    | 12,377,952              |
| Contributed surplus  | 16,351,369                    | 16,351,369              |
| Revaluation surplus  | 9,284,462                     | 9,284,462               |
| Retained earnings  | 42,003,599                    | 40,081,313              |
| Total equity   | 80,167,382                    | 78,245,096              |
| Total liabilities and equity   | \$<br>107,006,784             | 103,955,490             |

Interim Statement of Profit or Loss (Unaudited)

For the three months ended March 31, 2023, with corresponding figures for the three months ended March 31, 2022

(Expressed in Bahamian dollars)

|   | March 2023       | March 2022  |
|---|------------------|-------------|
| Income:                                 |                  |             |
| Revenue                                 | \$<br>31,379,114 | 29,029,240  |
| Excise                                  | (1,617,120)      | (2,912,059) |
| Net revenue                             | 29,761,994       | 26,117,181  |
| Operating expenses:                     |                  |             |
| Raw materails, consumables and services | 20,997,328       | 18,397,843  |
| Personnel costs                         | 4,859,969        | 4,442,959   |
| Depreciation                            | 1,577,552        | 1,546,441   |
| Amortisation                            | 120,513          | 102,907     |
| Total operating expenses                | 27,555,362       | 24,490,150  |
| Other expenses                          | 206,474          | 51,596      |
| Results from operating activities       | 2,000,158        | 1,575,435   |
| Finance expenses                        | 77,872           | 285,590     |
| Total net profit                        | \$<br>1,922,286  | 1,289,845   |
| Basic and diluted earning per share     | \$<br>0.06       | 0.04        |

Interim Statement of Changes in Equity (Unaudited)

For the three months ended March 31, 2023 (Expressed in Bahamian dollars)

|                                | Share   | Share      | Contributed | Revaluation | Retained   | Total      |
|--------------------------------|---------|------------|-------------|-------------|------------|------------|
|                                | Capital | premium    | Surplus     | surplus     | earnings   | equity     |
| Balance as at 31 December 2022 | 150,000 | 12,377,952 | 16,351,369  | 9,284,462   | 40,081,313 | 78,245,096 |
| Profit                         | -       | -          | -           | -           | 1,922,286  | 1,922,286  |
| Balance at March 31, 2023      | 150,000 | 12,377,952 | 16,351,369  | 9,284,462   | 42,003,599 | 80,167,382 |

Statement of Cash Flows (Unaudited)

For the three months ended March 31, 2023, with corresponding figures for the three months ended March 31, 2022 (Expressed in Bahamian dollars)

|   |   | March 2023  | March 2022  |
|---|---|-------------|-------------|
| Cash flows from operating activities            |   |             |             |
| Net income                                      | 5 | 1,922,286   | 1,289,845   |
| Adjustments for:                                |   |             |             |
| Depreciation                                    |   | 1,577,552   | 1,546,441   |
| Amortisation                                    |   | 120,513     | 102,907     |
| Impairment loss recognized on cash and cash     |   |             |             |
| equivalents and trade receivables               |   | 137,388     | (94,244)    |
| Loss on disposal of property, plant and         |   |             |             |
| equipment                                       |   | -           | -           |
| Finance expense                                 |   | 77,872      | 285,590     |
| Net cash from operations before changes in      |   |             |             |
| working capital                                 |   | 3,835,612   | 3,130,539   |
| Changes in non-cash working capital             |   | (6,001,457) | (2,893,202) |
| Net cash from operating activities              |   | (2,165,845) | 237,337     |
| Cash flows from financing activities            |   |             |             |
| Repayment of loans and borrowings               |   | -           | (4,999,995) |
| Interest paid                                   |   | (77,872)    | (285,590)   |
| Net cash used (from)/in financing activities    |   | (77,872)    | (5,285,585) |
| Cash flow from investing activities             |   |             |             |
| Additions to property, plant and equipment      |   | (359,279)   | (191,251)   |
| Additions to intangible assets                  |   | (1)         | (2,844)     |
| Repayment of lease liability                    |   | (602,225)   | (564,604)   |
| Proceeds from sale of property, plant and       |   |             |             |
| equipment                                       |   | (19)        | 10          |
| Net cash used in investing activities           |   | (961,523)   | (758,689)   |
| Net increase/(decrease) in cash and cash        |   |             |             |
| equivalents                                     |   | (3,205,240) | (5,806,937) |
| Cash and cash equivalents, beginning of quarter |   | 10,783,179  | 12,333,392  |
| Cash and cash equivalents, end of quarter       |   | 7,577,939   | 6,526,455   |

#### 1. Accounting Policies

These interim financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS") for interim financial information. Accordingly, they do not include all of the information and footnotes required by IFRS for consolidated financial statements. In the opinion of management, these unaudited consolidated financial statements reflect all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the Company's financial position and results of operations as at the end of and for the periods presented. All significant intercompany accounts and transactions have been eliminated from these unaudited consolidated financial statements.