

INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS $\,$ ENDED 30 JUNE, 2021

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FAMGUARD CORPORATION LIMITED CHAIRMAN'S REPORT

Unaudited Results for the Six months ended 30 June 2021

MESSAGE FROM THE CHAIRMAN

Dear Shareholders:

As you are aware, the widespread effect of the global pandemic continues to impact the local economy, the way we conduct business, and our everyday lives. The gradual restart of tourism and distribution of vaccines has helped to restore some level of optimism; however, we continue to be challenged by increases in COVID-19 cases as a third wave is upon us. Despite the continual effects of the COVID-19 pandemic, the FamGuard Group recorded profits of \$6.3 million for the six months ended June 30, 2021, representing \$0.61 per share for ordinary shareholders. The leadership, commitment, and resilience of management, our sales agents, and support staff continue to be the key attributes that lend to the stability of the Group during these challenging times.

The Group recorded revenues totaling \$67.3 million, an increase of 6.9% over the \$63.0 million recorded in June 2020. Revenue growth was driven primarily by an increase in gross premium income of 1.3% and from investment income which contributed \$7.8 million to total revenue. Deposits on select life products and annuities totaled \$7.4 million, exceeding the prior year by 13.5%.

Policyholder benefits totaled \$40.3 million compared to \$39.5 million for the corresponding prior period. As anticipated, an uptick in medical claims during the quarter after several periods of low utilization, along with an increase in COVID-19 related deaths, contributed to the increase. Total expenses, including commissions paid to agents and brokers, exceeded the prior year by 9.3% mainly due to an increase in depreciation expense on assets placed into service during the year and provision for bad debt on premiums receivables and the loan portfolio in line with the increased credit risk as we continue through the economic impacts of the pandemic.

The Group's statement of financial position remains strong with total assets exceeding \$369 million, of which investment assets comprised \$302 million, representing 82% of our total asset base. Liabilities amounted to \$270.5 million an increase of 1.6% over the December 31, 2020 balance mainly due to increases in reserves for future policyholder liabilities which comprise obligations to holders of long-term and short-term insurance policies. Shareholder's equity stood at \$99.4 million compared to \$95.5 million as of December 31, 2020. The Group's capital remains strong and continues to measure well in excess of the local minimum requirements established by the Insurance Commission of the Bahamas.

I am pleased to report that the Board of Directors declared a dividend of \$0.10 per share for shareholders of record as of 18 August 2021, payable on 24 August 2021. On behalf of the Board of Directors of FamGuard, I would like to extend our sincere thanks to our management, support staff, and sales team for their continued hard work and commitment to serving our clients, which has contributed to the success of the Company. I also wish to thank our shareholders and clients for their continued confidence.

Sincerely,

Norbert Boissiere Chairman

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at June 30, 2021

(Expressed in Bahamian dollars)

UNAUDITED

	30 June 2021	3	1 December 2020
	,		
ASSETS			
Financial Investment Assets:			
Fair value through profit or loss	\$ 18,495,934	\$	18,540,887
A vailable-for-sale	9,444,527		10,331,155
H e ld-to-m a turity	193,705,439		177,729,365
Loans, net	79,973,393		82,488,556
Total financial investment assets	301,619,293		289,089,963
Cash and bank balances	15,910,256		18,663,649
Reinsurance assets	1,729,257		2,451,215
Reinsurance recoveries	4,456,966		4,822,780
Receivables and other assets, net	2,912,233		2,801,178
Premiums receivable, net	4,245,024		4,822,125
Right-of-use assets	644,327		688,067
Property, plant and equipment, net	38,358,893		38,494,848
TOTAL ASSETS	\$ 369,876,249	\$	361,833,825
LIABILITIES			
Policy Liabilities:			
Reserves for future policyholders' benefits	\$ 234,620,350	\$	230,278,175
Other policyholders' funds	24,761,422		24,274,672
Total Policy liabilities	259,381,772		254,552,847
Payables and accruals	10,445,307		11,060,397
Lease liabilities	672,805		688,067
Total liabilities	270,499,884		266,301,311
EQUITY:			
Preference shares	5,000,000		5,000,000
Ordinary shares	2,000,000		2,000,000
Share premium	10,801,080		10,801,080
Revaluation reserve	19,014,919		19,503,360
Retained earnings	62,560,366		58,228,074
Total equity	99,376,365		95,532,514
TOTAL LIABILITIES AND EQUITY	\$ 369,876,249	\$	361,833,825

INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended June 30, 2021

(Expressed in Bahamian dollars)

UNAUDITED

	6 months to 30-Jun-21		6 months to 30-Jun-20	
INCOME:				
Gross premium income	\$	56,688,373	\$	55,980,213
Premium ceded to reinsurers		(5,507,372)		(5,898,738)
Net premium income		51,181,001		50,081,475
Annuity & other deposits		7,436,527		6,549,370
Net premium income and annuity deposits		58,617,528		56,630,845
Interest income		7,503,631		6,548,777
Dividend income		362,749		360,872
Unrealized loss on investment assets		(113,899)		(1,358,884)
Other operating income		948,699		777,599
Total incom e		67,318,708		62,959,210
BENEFITS AND EXPENSES: Benefits:				
Policyholders' benefits		37,598,823		36,232,290
Reinsurance recoveries		(2,386,549)		(2,473,282)
Net policyholders' benefits		35,212,274		33,759,009
Change in reserves for policyholders' benefits		5,064,133		5,712,093
Total benefits	_	40,276,407		39,471,102
Expenses:				
Commissions		6,404,890		6,167,673
Operating expenses		9,460,337		9,040,307
Depreciation expense		1,859,592		1,130,078
Premium tax		1,700,651		1,679,494
Bad debt expense		1,340,789		973,324
Total expenses		20,766,259		18,990,878
Total benefits and expenses		61,042,666		58,461,980
NET INCOME		6,276,042		4,497,230
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NET INCOME ATTRIBUTABLE TO:				
Ordinary Shareholders	\$	6,132,292	\$	4,353,480
Preferred Shareholders		143,750		143,750
		6,276,042		4,497,230
Basic earnings per ordinary share	\$	0.61	\$	0.44

INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the Three months ended June 30, 2021

(Expressed in Bahamian dollars)

UNAUDITED

	3 months to 30-Jun-21	3 m on ths to 30-Jun-20		
INCOME:				
Net premium income	\$ 24,975,037	\$ 25,231,603		
Annuity & other deposits	3,732,474	1,947,925		
Net premium income and deposits	28,707,511	27,179,528		
Investment income	4,076,634	2,510,042		
Other operating income	435,472	409,364		
Total incom e	33,219,617	30,098,934		
BENEFITS AND EXPENSES:				
Net policyholder benefits	21,181,061	17,435,630		
Commissions	3,311,741	2,754,232		
Operating expenses	7,533,534	7,103,916		
Total benefits and expenses	32,026,336	27,293,779		
NET INCOME	\$ 1,193,281	\$ 2,805,155		
NET PROFIT ATTRIBUTABLE TO:				
Ordinary Shareholders	\$ 1,049,531	\$ 2,661,405		
Preferred Shareholders	143,750	143,750		
	\$ 1,193,281	\$ 2,805,155		
Earnings per ordinary share	\$ 0.10	\$ 0.27		

INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended June 30, 2021

(Expressed in Bahamian dollars)

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	6 Months to 30-Jun-21		6 Months to 30-Jun-20	
NET INCOME	\$	6,276,042	\$	4,497,230
OTHER COMPREHENSIVE INCOME				
Net loss on available-for-sale financial assets		(886,433)		(735,769)
Revaluation of fixed assets		397,992		
Total other comprehensive loss		(488,441)		(735,769)
TOTAL COMPREHENSIVE INCOME	\$	5,787,601	\$	3,761,461

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended June 30, 2021

(Expressed in Bahamian dollars)

UNAUDITED

	Share Cap	oital_				
	Preference	Ordinary	Share	Revaluation	Retained	
	<u>Shares</u>	<u>Shares</u>	<u>Premium</u>	Reserve	<u>Earnings</u>	<u>Total</u>
Balance as at December 31, 2020	5,000,000	2,000,000	10,801,080	19,503,360	58,228,074	95,532,514
Transactions with owners						
Dividends declared and paid -						
Preference shares	-	-	-	-	(143,750)	(143,750)
Ordinary shares (\$0.18 per share)	<u>-</u>	<u> </u>			(1,800,000)	(1,800,000)
Total transactions with owners	<u>-</u>	<u> </u>			(1,943,750)	(1,943,750)
Comprehensive incom e						
Net Income	-	-	-	-	6,276,042	6,276,042
Other Comprehensive loss	<u>-</u>	<u> </u>	-	(488,441)	<u> </u>	(488,441)
Total Comprehensive (loss)/income	<u> </u>	<u> </u>	<u>-</u>	(488,441)	6,276,042	5,787,601
Balance as at June 30, 2021	5,000,000	2,000,000	10,801,080	19,014,919	62,560,366	99,376,365

FAM GUARD CORPORATION LIMITED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended June 30, 2021

(Expressed in Bahamian dollars)

UNAUDITED

	30-Jun-21	30-Jun-20
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income from continuing operations	\$ 6,276,042	\$ 4,497,230
Adjustments for:		
Depreciation	1,859,592	1,130,078
Unrealized loss on financial assets	113,899	1,358,884
Increase in provision for loans and receivables	1,340,789	973,324
Decrease in reinsurance assets	721,958	184,230
Change in reserve for future policyholders' benefits	4,342,175	5,349,664
Interest income	(7,503,631)	(6,548,777)
Dividend income	(362,749)	(360,872)
Operating profit before working capital changes	6,788,075	6,583,760
(Increase)/decrease in receivables and other assets	(111,055)	430,224
Decrease in reinsurance recoveries	365,814	11,940
Decrease/(increase) in premium receivables	577,101	(3,326,978)
Decrease in payables and accruals	(615,090)	(2,345,856)
Increase in other policyholders' funds	486,750	2,046,141
Net cash from operating activities	7,491,595	3,399,231
Cash flows from investing activities:		
Pension forfeitures reinvested	(68,946)	(40,880)
Purchase of investment securities	(16,000,000)	(11,548,081)
Proceeds from redemption/maturities of investment securities	300,096	1,820,784
Net Loans repaid	2,128,065	452,239
Net purchase of property and equipment	(1,723,637)	(92,473)
Interest received	6,744,176	6,296,386
Dividends received	362,749	360,872
Net cash used in investing activities	(8,257,497)	(2,751,153)
Cash flows from financing activities		
Lease repayments	(43,740)	(11,902)
Dividends paid on preference shares	(143,750)	(143,750)
Dividends paid on ordinary shares	(1,800,000)	(1,600,000)
Net cash used in financing activities	(1,987,490)	(1,755,652)
Net decrease in cash and cash equivalents	(2,753,393)	(1,107,573)
Cash and cash equivalents at beginning of the period	18,663,649	20,295,541
Cash and cash equivalents at end of the period	\$ 15,910,256	\$ 19,187,968

FAMGUARD CORPORATION LIMITED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended June 30, 2021 (Expressed in Bahamian Dollars)
Unaudited

1. General

FamGuard Corporation Limited (the "Company") is incorporated under the laws of the Commonwealth of The Bahamas and serves as an investment holding Company with five wholly owned subsidiaries; Family Guardian Insurance Company Limited (FG), BahamaHealth Insurance Brokers Limited (formerly BahamaHealth Insurance Brokers and Benefit Consultants Limited), FG Insurance Agents & Brokers Limited, FG Financial Limited and FG Capital Markets Limited (together, "the Group"). FG is the principal operating unit and is licensed as an insurance company under the Insurance Companies Act, 2009. FG sells life and health insurance products in The Bahamas.

The registered office of the Company is located at the offices of E. Dawson Roberts & Co., Parliament and Shirley Streets, Nassau, Bahamas.

2. Accounting Policies

These unaudited consolidated financial statements have been prepared in accordance with International Accounting Standards 34: Interim Financial Reporting. The interim unaudited financial statements do not include all of the information and Company's disclosures required in the annual audited financial statements, and should be read in conjunction with the December 31st, 2020 audited financial statements.

The accounting policies used in the preparation of the interim consolidated financial statements are consistent with those used in the annual consolidated financial statements for the year ended 31 December 2020.

FAMGUARD CORPORATION LIMITED NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended June 30, 2021 (Expressed in Bahamian Dollars) Unaudited (Continued)

3. Earnings per ordinary share

	30-Jun-21	30-Jun-20	
Waighted average number of shores outstanding	10,000,000	10 000 000	
Weighted average number of shares outstanding Consolidated net income attributable to ordinary shareholders	10,000,000 \$ 6,132,292	10,000,000 \$ 4,353,480	
Earnings per ordinary share	\$ 0.61	\$ 0.44	

4. Commitments

Outstanding commitments to extend credit under the mortgage loan agreements amounted to approximately \$930,321 as at 30 June, 2021 (31 December 2020: \$1,368,995).

5. Corresponding Figures

Where necessary, corresponding figures have been adjusted to conform with changes in presentation in the current year.

6. Dividends

On 5 August 2021, the Board of Directors declared a dividend of \$0.10 per share or \$1,000,000 to shareholders of record as of 18 August 2021 and payable on 24 August 2021.

