

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF APRIL 30, 2020 (UNAUDITED)**

	30-Apr-20	30-Apr-19	31-Jul-19
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	30,472,433	24,991,653	35,074,791
Accounts receivable, net	28,256,617	46,876,568	33,995,014
Inventories	22,833,560	23,939,873	18,074,921
Prepaid expenses and sundry assets	10,685,195	3,000,338	4,431,441
Total current assets	<u>92,247,805</u>	<u>98,808,432</u>	<u>91,576,167</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	99,747,430	91,729,127	90,048,211
Goodwill and intangible assets	13,078,602	12,121,425	13,558,498
Investment in associate	18,199,189	16,294,905	16,287,997
Due from associate	217,024	86,158	143,312
Total non-current assets	<u>131,242,245</u>	<u>120,231,615</u>	<u>120,038,018</u>
TOTAL ASSETS	<u><u>223,490,050</u></u>	<u><u>219,040,047</u></u>	<u><u>211,614,185</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Bank overdraft	5,422,253	663,815	12,650
Accounts payable and accrued liabilities	16,336,353	34,761,203	22,525,539
Dividends payable	2,007,618	2,021,070	2,021,070
Current portion of long-term debt	849,573	370,066	217,748
Total current liabilities	<u>24,615,797</u>	<u>37,816,154</u>	<u>24,777,007</u>
NON-CURRENT LIABILITIES:			
Due to associate	1,535,936	1,505,302	764,990
Long term debt	4,639,665	748,334	692,669
Total non-current liabilities	<u>6,175,601</u>	<u>2,253,636</u>	<u>1,457,659</u>
SHAREHOLDERS' EQUITY:			
Share capital	83,694	84,232	84,232
Treasury shares	-	(283,778)	(283,778)
Preference shares	500,000	500,000	500,000
Contributed capital	49,455,057	51,837,875	51,837,875
Retained earnings	142,659,901	126,831,928	133,241,190
Total equity	<u>192,698,652</u>	<u>178,970,257</u>	<u>185,379,519</u>
TOTAL LIABILITIES AND EQUITY	<u><u>223,490,050</u></u>	<u><u>219,040,047</u></u>	<u><u>211,614,185</u></u>

FOCOL HOLDINGS LIMITED**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
NINE MONTHS ENDED APRIL 30, 2020 (UNAUDITED)**

	30-Apr-20	30-Apr-19	31-Jul-19
REVENUES	218,330,048	235,950,864	324,825,849
COST OF SALES	<u>(163,132,343)</u>	<u>(183,605,588)</u>	<u>(249,276,196)</u>
Gross profit	55,197,705	52,345,276	75,549,653
Equity income	1,911,192	1,769,651	1,762,743
Other income	473,434	14,698	18,095
Marketing, administrative and general expenses	(31,416,348)	(32,277,058)	(42,939,855)
Depreciation and amortization	(4,658,398)	(4,297,983)	(6,297,864)
Finance costs	<u>(57,325)</u>	<u>(88,718)</u>	<u>(128,046)</u>
NET AND COMPREHENSIVE INCOME	21,450,260	17,465,866	27,964,726
Earnings per share	0.19	0.15	0.25

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
NINE MONTHS ENDED APRIL 30, 2020 (UNAUDITED)**

	Share Capital	Treasury Shares	Preference Shares	Contributed Capital	Retained Earnings	Total
Balance at July 31, 2018	84,733	(734,180)	500,000	53,913,353	121,461,352	175,225,258
Total comprehensive income	-	-	-	-	17,465,866	17,465,866
Treasury shares cancelled	(103)	450,402	-	(450,299)	-	-
Common shares purchased and cancelled	(398)	-	-	(1,625,179)	-	(1,625,577)
Common share dividends	-	-	-	-	(10,145,290)	(10,145,290)
Preference share dividends	-	-	-	-	(1,950,000)	(1,950,000)
Balance at April 30, 2019	84,232	(283,778)	500,000	51,837,875	126,831,928	178,970,257
Balance at July 31, 2019	84,232	(283,778)	500,000	51,837,875	133,241,190	185,379,519
Total comprehensive income	-	-	-	-	21,450,260	21,450,260
Treasury shares cancelled	(68)	283,778	-	(283,710)	-	-
Common shares purchased and cancelled	(470)	-	-	(2,099,108)	-	(2,099,578)
Common share dividends	-	-	-	-	(10,081,549)	(10,081,549)
Preference share dividends	-	-	-	-	(1,950,000)	(1,950,000)
Balance at April 30, 2020	83,694	-	500,000	49,455,057	142,659,901	192,698,652

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
NINE MONTHS ENDED APRIL 30, 2020 (UNAUDITED)**

	30-Apr-20	30-Apr-19	31-Jul-19
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	21,450,260	17,465,866	27,964,726
Adjustments for:			
Depreciation and amortization	4,658,398	4,297,983	6,297,864
Equity income from associate	(1,911,192)	(1,769,651)	(1,762,743)
Loss on disposal of property, plant and equipment, net	-	-	35,297
Income from operations before working capital changes	24,197,466	19,994,198	32,535,144
(Increase) Decrease in accounts receivable, net	5,738,398	(2,604,686)	9,258,186
(Increase) Decrease in prepaid expenses and sundry assets	(6,253,754)	806,840	(624,263)
(Increase) Decrease in inventories	(4,758,639)	1,339,706	7,204,658
Increase (Decrease) in accounts payable and accrued liabilities	(6,189,186)	10,704,917	(1,543,266)
Increase (Decrease) in dividends payable	(13,452)	(12,519)	-
Net cash from operating activities	<u>12,720,833</u>	<u>30,228,456</u>	<u>46,830,459</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
(Increase) Decrease in due from associate	(73,712)	(48,114)	(105,268)
Increase (Decrease) in due to associate	770,946	(721,920)	(1,462,232)
Capital contributed to associate	-	(1,500,000)	(1,500,000)
Purchase of property, plant and equipment	(13,877,721)	(4,588,008)	(6,379,343)
Net cash used in investing activities	<u>(13,180,487)</u>	<u>(6,858,042)</u>	<u>(9,446,843)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repurchase of ordinary shares	(2,099,579)	(1,625,577)	(1,625,577)
Common share dividends paid	(10,081,549)	(10,145,290)	(12,166,206)
Repayment of long-term debt	(421,179)	(1,402,667)	(1,610,650)
Proceeds from long-term debt	5,000,000	-	-
Preference share dividends paid	(1,950,000)	(1,950,000)	(3,000,000)
Net cash used in financing activities	<u>(9,552,307)</u>	<u>(15,123,534)</u>	<u>(18,402,433)</u>
NET INCREASE (DECREASE) IN CASH	(10,011,961)	8,246,880	18,981,183
CASH, BEGINNING OF YEAR	35,062,141	16,080,958	16,080,958
CASH, END OF YEAR	<u>25,050,180</u>	<u>24,327,838</u>	<u>35,062,141</u>
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:			
Cash and bank balances	30,472,433	24,991,653	35,074,791
Bank overdraft	(5,422,253)	(663,815)	(12,650)
	<u>25,050,180</u>	<u>24,327,838</u>	<u>35,062,141</u>
SUPPLEMENTAL INFORMATION :			
Interest paid on bank overdraft and loans	<u>57,325</u>	<u>88,718</u>	<u>128,046</u>
Interest received	<u>3,583</u>	<u>3,629</u>	<u>5,326</u>
Dividends received	<u>10,397</u>	<u>11,069</u>	<u>12,769</u>