

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF OCTOBER 31, 2019 (UNAUDITED)**

	31-Oct-19	31-Oct-18	31-Jul-19
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	40,782,326	30,802,479	35,074,791
Accounts receivable, net	34,936,090	44,554,033	33,995,014
Inventories	23,835,161	29,519,585	18,074,921
Prepaid expenses and sundry assets	2,526,437	2,534,529	4,431,441
Total current assets	<u>102,080,014</u>	<u>107,410,626</u>	<u>91,576,167</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	91,796,457	90,526,896	90,048,211
Goodwill and intangible assets	13,404,878	12,461,425	13,558,498
Investment in associate	17,001,667	13,591,518	16,287,997
Due from associate	189,307	27,826	143,312
Total non-current assets	<u>122,392,309</u>	<u>116,607,665</u>	<u>120,038,018</u>
TOTAL ASSETS	<u><u>224,472,323</u></u>	<u><u>224,018,291</u></u>	<u><u>211,614,185</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Bank overdraft	3,253	143,312	12,650
Accounts payable and accrued liabilities	28,986,403	39,442,425	22,525,539
Dividends payable	3,031,605	3,046,525	2,021,070
Current portion of long-term debt	221,030	1,874,858	217,748
Total current liabilities	<u>32,242,291</u>	<u>44,507,120</u>	<u>24,777,007</u>
NON-CURRENT LIABILITIES:			
Due to associate	771,797	1,005,393	764,990
Long term debt	636,165	179,413	692,669
Total non-current liabilities	<u>1,407,962</u>	<u>1,184,806</u>	<u>1,457,659</u>
SHAREHOLDERS' EQUITY:			
Share capital	84,232	84,630	84,232
Treasury shares	(490,782)	(283,777)	(283,778)
Preference shares	500,000	500,000	500,000
Contributed capital	51,837,875	53,463,053	51,837,875
Retained earnings	138,890,745	124,562,459	133,241,190
Total equity	<u>190,822,070</u>	<u>178,326,365</u>	<u>185,379,519</u>
TOTAL LIABILITIES AND EQUITY	<u><u>224,472,323</u></u>	<u><u>224,018,291</u></u>	<u><u>211,614,185</u></u>

FOCOL HOLDINGS LIMITED**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
THREE MONTHS ENDED OCTOBER 31, 2019 (UNAUDITED)**

	31-Oct-19	31-Oct-18	31-Jul-19
REVENUES	81,582,815	79,275,023	324,825,849
COST OF SALES	<u>(61,352,813)</u>	<u>(61,215,069)</u>	<u>(249,276,196)</u>
Gross profit	20,230,002	18,059,954	75,549,653
Equity income	713,670	566,264	1,762,743
Other income	3,096	5,608	18,095
Marketing, administrative and general expenses	(10,238,796)	(10,558,352)	(42,939,855)
Depreciation and amortization	(1,559,617)	(1,435,932)	(6,297,864)
Finance costs	<u>(16,658)</u>	<u>(39,753)</u>	<u>(128,046)</u>
NET AND COMPREHENSIVE INCOME	9,131,697	6,597,789	27,964,726
Earnings per share	0.09	0.06	0.25

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
THREE MONTHS ENDED OCTOBER 31, 2019 (UNAUDITED)**

	31-Oct-19	31-Oct-18	31-Jul-19
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	9,131,697	6,597,789	27,964,726
Adjustments for:			
Depreciation and amortization	1,559,617	1,435,932	6,297,864
Equity income from associate	(713,670)	(566,264)	(1,762,743)
Loss on disposal of property, plant and equipment, net	-	-	35,297
Income from operations before working capital changes	<u>9,977,644</u>	<u>7,467,457</u>	<u>32,535,144</u>
(Increase) Decrease in accounts receivable, net	(941,612)	(282,307)	9,258,186
(Increase) Decrease in prepaid expenses and sundry assets	1,905,004	1,272,649	(624,263)
(Increase) Decrease in inventories	(5,760,240)	(4,240,006)	7,204,658
Increase (Decrease) in accounts payable and accrued liabilities	<u>6,460,864</u>	<u>15,386,139</u>	<u>(1,543,266)</u>
Net cash from operating activities	<u>11,641,660</u>	<u>19,603,932</u>	<u>46,830,459</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
(Increase) Decrease in due from associate	(45,995)	10,218	(105,268)
Increase (Decrease) in due to associate	6,807	(1,221,829)	(1,462,232)
Capital contributed to associate	-	-	(1,500,000)
Purchase of property, plant and equipment	<u>(3,154,243)</u>	<u>(863,727)</u>	<u>(6,379,343)</u>
Net cash used in investing activities	<u>(3,193,431)</u>	<u>(2,075,338)</u>	<u>(9,446,843)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Acquisition of treasury shares	(207,005)	-	-
Repurchase of ordinary shares	-	-	(1,625,577)
Common share dividends paid	(2,021,070)	(2,033,589)	(12,166,206)
Repayment of long-term debt	(53,222)	(466,796)	(1,610,650)
Preference share dividends paid	<u>(450,000)</u>	<u>(450,000)</u>	<u>(3,000,000)</u>
Net cash used in financing activities	<u>(2,731,297)</u>	<u>(2,950,385)</u>	<u>(18,402,433)</u>
NET INCREASE IN CASH	5,716,932	14,578,209	18,981,183
CASH, BEGINNING OF YEAR	<u>35,062,141</u>	<u>16,080,958</u>	<u>16,080,958</u>
CASH, END OF YEAR	<u>40,779,073</u>	<u>30,659,167</u>	<u>35,062,141</u>
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:			
Cash and bank balances	40,782,326	30,802,479	35,074,791
Bank overdraft	<u>(3,253)</u>	<u>(143,312)</u>	<u>(12,650)</u>
	<u>40,779,073</u>	<u>30,659,167</u>	<u>35,062,141</u>
SUPPLEMENTAL INFORMATION :			
Interest paid on bank overdraft and loans	<u>16,658</u>	<u>39,753</u>	<u>128,046</u>
Interest received	<u>1,397</u>	<u>1,336</u>	<u>5,326</u>
Dividends received	<u>1,699</u>	<u>4,272</u>	<u>12,769</u>