

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF OCTOBER 31, 2018 (UNAUDITED)**

	31-Oct-18	31-Oct-17	31-Jul-18
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	30,802,479	18,955,094	17,064,385
Accounts receivable, net	44,554,033	34,852,113	44,271,882
Inventories	29,519,585	24,818,905	25,279,579
Investments	-	350,500	-
Prepaid expenses and sundry assets	2,534,529	1,971,692	3,807,178
Total current assets	<u>107,410,626</u>	<u>80,948,304</u>	<u>90,423,024</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	90,526,896	89,570,937	90,953,388
Goodwill and intangible assets	12,461,425	13,044,282	12,607,139
Investment in associate	13,591,518	11,775,772	13,025,254
Due from associate	27,826	22,370	38,044
Total non-current assets	<u>116,607,665</u>	<u>114,413,361</u>	<u>116,623,825</u>
TOTAL ASSETS	<u><u>224,018,291</u></u>	<u><u>195,361,665</u></u>	<u><u>207,046,849</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Bank overdraft	143,312	24,104	983,427
Accounts payable and accrued liabilities	39,442,425	19,408,238	24,056,286
Dividends payable	3,046,525	3,050,384	2,033,589
Current portion of long-term debt	1,874,858	1,862,762	1,610,651
Total current liabilities	<u>44,507,120</u>	<u>24,345,488</u>	<u>28,683,953</u>
NON-CURRENT LIABILITIES:			
Due to associate	1,005,393	494,349	2,227,222
Long term debt	179,413	2,054,272	910,416
Total non-current liabilities	<u>1,184,806</u>	<u>2,548,621</u>	<u>3,137,638</u>
SHAREHOLDERS' EQUITY:			
Share capital	84,630	84,733	84,733
Treasury shares	(283,777)	(283,777)	(734,180)
Preference shares	500,000	500,000	500,000
Contributed capital	53,463,053	53,913,353	53,913,353
Retained earnings	124,562,459	114,253,247	121,461,352
Total equity	<u>178,326,365</u>	<u>168,467,556</u>	<u>175,225,258</u>
TOTAL LIABILITIES AND EQUITY	<u><u>224,018,291</u></u>	<u><u>195,361,665</u></u>	<u><u>207,046,849</u></u>

FOCOL HOLDINGS LIMITED**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
THREE MONTHS ENDED OCTOBER 31, 2018 (UNAUDITED)**

	31-Oct-18	31-Oct-17	31-Jul-18
REVENUES	79,275,023	70,558,410	318,002,171
COST OF SALES	<u>(61,215,069)</u>	<u>(52,875,798)</u>	<u>(246,889,363)</u>
Gross profit	18,059,954	17,682,612	71,112,808
Equity income	566,264	474,817	1,724,299
Other income	5,608	2,693	430,264
Marketing, administrative and general expenses	(10,558,352)	(10,352,440)	(41,770,030)
Depreciation and amortization	(1,435,932)	(1,633,064)	(6,233,594)
Finance costs	(39,753)	(52,717)	(324,572)
Realized gain on investments	-	-	92,000
NET AND COMPREHENSIVE INCOME	<u>6,597,789</u>	<u>6,121,901</u>	<u>25,031,175</u>
Earnings per share	0.060	0.056	0.22

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
THREE MONTHS ENDED OCTOBER 31, 2018 (UNAUDITED)**

	31-Oct-18	31-Oct-17	31-Jul-18
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	6,597,789	6,121,901	25,031,175
Adjustments for:			
Depreciation and amortization	1,435,932	1,633,064	6,233,594
Equity income from associate	(566,264)	(474,817)	(1,724,299)
Realized gain on investments	-	-	(92,000)
Income from operations before working capital changes	<u>7,467,457</u>	<u>7,280,148</u>	<u>29,448,470</u>
(Increase) Decrease in accounts receivable, net	(282,307)	(4,694,758)	(14,114,546)
(Increase) Decrease in prepaid expenses and sundry assets	1,272,649	1,440,891	(394,595)
(Increase) Decrease in inventories	(4,240,006)	(9,017,822)	(9,478,496)
Increase (Decrease) in accounts payable and accrued liabilities	<u>15,386,139</u>	<u>3,935,562</u>	<u>8,583,610</u>
Net cash from (used in) operating activities	<u>19,603,932</u>	<u>(1,055,979)</u>	<u>14,044,443</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Increase (Decrease) in due from associate	10,218	(7,500)	(23,174)
Increase (Decrease) in due to associate	(1,221,829)	-	1,732,873
Redemption of investment	-	-	442,500
Purchase of property, plant and equipment	<u>(863,727)</u>	<u>(2,959,742)</u>	<u>(8,505,579)</u>
Net cash used in investing activities	<u>(2,075,338)</u>	<u>(2,967,242)</u>	<u>(6,353,380)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Acquisition of treasury shares	-	(4,492)	(454,895)
Common share dividends paid	(2,033,589)	(2,033,589)	(12,201,535)
Repayment of long-term debt	(466,796)	(463,884)	(1,859,851)
Preference share dividends paid	<u>(450,000)</u>	<u>(450,000)</u>	<u>(3,000,000)</u>
Net cash used in financing activities	<u>(2,950,385)</u>	<u>(2,951,965)</u>	<u>(17,516,281)</u>
NET INCREASE (DECREASE) IN CASH	14,578,209	(6,975,186)	(9,825,218)
CASH, BEGINNING OF YEAR	16,080,958	25,906,176	25,906,176
CASH, END OF YEAR	<u>30,659,167</u>	<u>18,930,990</u>	<u>16,080,958</u>
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:			
Cash and bank balances	30,802,479	18,955,094	17,064,385
Bank overdraft	<u>(143,312)</u>	<u>(24,104)</u>	<u>(983,427)</u>
	<u>30,659,167</u>	<u>18,930,990</u>	<u>16,080,958</u>
SUPPLEMENTAL INFORMATION :			
Interest paid on bank overdraft and loans	<u>39,753</u>	<u>52,717</u>	<u>324,572</u>
Interest received	<u>1,336</u>	<u>1,021</u>	<u>4,568</u>
Dividends received	<u>4,272</u>	<u>1,672</u>	<u>10,487</u>