



FOCOL HOLDINGS LTD.

FOCOL HOLDINGS LIMITED CHAIRMAN'S REPORT

For The Quarter Ended October 31, 2018

The Board of Directors of FOCOL Holdings Limited (FOCOL) is pleased to present the unaudited results for the first quarter ended October 31, 2018. Net income for the three months ended October 31, 2018 was \$6.6 million compared to \$6.1 million for the same period in the previous year.

During the first quarter of fiscal 2019, Management completed the installation of a new industry-specific software. The Company is starting to realize the benefits from the new software.

On August 31, 2018, the Company successfully purchased an ocean-going propane ship that will allow us to purchase propane directly from our supplier in the U.S. Gulf. This acquisition will significantly increase our capacity to grow our propane business in The Bahamas and The Turks & Caicos Islands while improving security of propane supply for our customers.

The Board of Directors wishes to thank our loyal customers, dedicated staff and shareholders for their continued confidence in FOCOL Holdings Limited.

Sir Franklyn Wilson, KCMG
Chairman.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED) (B \$000)

	October 31, 2018	July 31, 2018
Assets	\$ 224,018	\$ 207,047
Liabilities	45,692	31,822
Shareholders' equity	178,326	175,225
Total Liabilities & shareholders' equity	\$ 224,018	\$ 207,047

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) (B \$000)

	Three months ended October 31, 2018	Three months ended October 31, 2017
Sales & revenues	\$ 79,275	\$ 70,558
Cost of sales	(61,215)	(52,876)
Gross profit	18,060	17,682
Equity income	566	475
Other income	6	3
Marketing, administrative & general	(10,558)	(10,352)
Depreciation & amortization	(1,436)	(1,633)
Finance costs	(40)	(53)
NET AND COMPREHENSIVE INCOME	6,598	6,122
Earnings per share	\$ 0.060	\$ 0.056

Copies of a full set of the unaudited financial statements can be obtained from Barbara Pinder (bpinder@sunoilbahamas.com), FOCOL Holdings Limited, P.O. Box F-42458, Freeport, Grand Bahama, Bahamas.

FOCOL Holdings Ltd.