

**FOCOL HOLDINGS LIMITED**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS OF JANUARY 31, 2018**

	31-Jan-18	31-Jan-17	31-Jul-17
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	15,317,824	16,946,325	25,906,176
Accounts receivable, net	46,045,181	36,091,304	30,157,336
Inventories	36,510,682	21,553,124	15,801,083
Investments	-	345,000	350,500
Prepaid expenses and sundry assets	1,314,744	1,118,196	3,412,583
Total current assets	<u>99,188,431</u>	<u>76,053,949</u>	<u>75,627,678</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	89,701,954	87,604,393	88,098,545
Goodwill and intangible assets	12,878,568	13,481,425	13,189,997
Investment in associate	12,157,220	10,531,023	11,300,955
Due from associate	14,013	34,911	14,870
Total non-current assets	<u>114,751,755</u>	<u>111,651,752</u>	<u>112,604,367</u>
<b>TOTAL ASSETS</b>	<u><u>213,940,186</u></u>	<u><u>187,705,701</u></u>	<u><u>188,232,045</u></u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
CURRENT LIABILITIES:			
Bank overdraft	-	812,047	-
Accounts payable and accrued liabilities	39,407,348	24,437,486	15,472,676
Dividends payable	2,033,589	2,033,589	2,033,589
Current portion of long-term debt	1,865,719	1,854,155	1,666,668
Total current liabilities	<u>43,306,656</u>	<u>29,137,277</u>	<u>19,172,933</u>
NON-CURRENT LIABILITIES:			
Due to associate	-	-	494,349
Long term debt	1,586,719	3,852,438	2,714,250
Total non-current liabilities	<u>1,586,719</u>	<u>3,852,438</u>	<u>3,208,599</u>
SHAREHOLDERS' EQUITY:			
Share capital	84,733	84,733	84,733
Treasury shares	(283,777)	-	(279,285)
Preference shares	500,000	500,000	500,000
Contributed capital	53,913,353	53,913,353	53,913,353
Retained earnings	114,832,502	100,217,900	111,631,712
Total equity	<u>169,046,811</u>	<u>154,715,986</u>	<u>165,850,513</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u><u>213,940,186</u></u>	<u><u>187,705,701</u></u>	<u><u>188,232,045</u></u>

**FOCOL HOLDINGS LIMITED****CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
SIX MONTHS ENDED JANUARY 31, 2018**

	31-Jan-18	31-Jan-17	31-Jul-17
REVENUES	144,172,575	134,675,967	289,615,793
COST OF SALES	<u>(105,800,143)</u>	<u>(95,992,639)</u>	<u>(215,569,498)</u>
Gross profit	38,372,432	38,683,328	74,046,295
Equity income	856,265	773,087	1,543,020
Other income	7,791	1,394	3,380,717
Marketing, administrative and general expenses	(23,123,412)	(23,397,769)	(41,337,173)
Depreciation and amortization	(3,235,839)	(2,586,077)	(6,961,973)
Finance costs	(134,056)	(195,665)	(417,133)
Realized/unrealized gain on investments	<u>92,000</u>	<u>25,000</u>	<u>30,500</u>
NET AND COMPREHENSIVE INCOME	12,835,181	13,303,298	30,284,253
Earnings per share	0.111	0.115	0.270

**FOCOL HOLDINGS LIMITED**

**CONSOLIDATED STATEMENT OF CASH FLOWS  
SIX MONTHS ENDED JANUARY 31, 2018**

	31-Jan-18	31-Jan-17	31-Jul-17
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	12,835,181	13,303,298	30,284,253
Adjustments for:			
Depreciation and amortization	3,235,839	2,586,077	6,961,973
Equity income from associate	(856,265)	(773,087)	(1,543,020)
Loss on disposal of property, plant and equipment, net	-	-	230,322
Realized/unrealized gain on investments	(92,000)	(25,000)	(30,500)
Income from operations before working capital changes	<u>15,122,755</u>	<u>15,091,288</u>	<u>35,903,028</u>
(Increase) Decrease in accounts receivable, net	(15,887,879)	(15,076,898)	(9,142,893)
(Increase) Decrease in prepaid expenses and sundry assets	2,097,839	2,241,786	(52,601)
(Increase) Decrease in inventories	(20,709,599)	(9,950,014)	(4,197,973)
Increase (Decrease) in accounts payable and accrued liabilities	<u>23,934,672</u>	<u>8,461,309</u>	<u>(503,501)</u>
Net cash from operating activities	<u>4,557,788</u>	<u>767,471</u>	<u>22,006,060</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Increase (Decrease) in due from associate	857	(7,362)	12,679
Increase (Decrease) in due to associate	(494,349)	(252,480)	241,869
Dividend from associate	-	2,700,000	2,700,000
Redemption of investments	442,500	-	-
Purchase of property, plant and equipment	<u>(4,527,819)</u>	<u>(6,886,932)</u>	<u>(11,695,874)</u>
Net cash used in investing activities	<u>(4,578,811)</u>	<u>(4,446,774)</u>	<u>(8,741,326)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Acquisition of treasury shares	(4,492)	-	(279,285)
Common share dividends paid	(8,134,357)	(7,456,493)	(11,523,672)
Repayment of long-term debt	(928,480)	(3,534,062)	(4,859,737)
Preference share dividends paid	<u>(1,500,000)</u>	<u>(1,625,000)</u>	<u>(3,125,000)</u>
Net cash used in financing activities	<u>(10,567,329)</u>	<u>(12,615,555)</u>	<u>(19,787,694)</u>
<b>NET DECREASE IN CASH</b>	<b>(10,588,352)</b>	<b>(16,294,858)</b>	<b>(6,522,960)</b>
<b>CASH, BEGINNING OF YEAR</b>	<b>25,906,176</b>	<b>32,429,136</b>	<b>32,429,136</b>
<b>CASH, END OF YEAR</b>	<b><u>15,317,824</u></b>	<b><u>16,134,278</u></b>	<b><u>25,906,176</u></b>
<b>CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:</b>			
Cash and bank balances	15,317,824	16,946,325	25,906,176
Bank overdraft	-	(812,047)	-
	<u>15,317,824</u>	<u>16,134,278</u>	<u>25,906,176</u>
<b>SUPPLEMENTAL INFORMATION :</b>			
Interest paid on bank overdraft and loans	<u>134,056</u>	<u>195,665</u>	<u>417,133</u>
Interest received	<u>1,021</u>	<u>1,394</u>	<u>11,967</u>
Dividends received	<u>6,770</u>	<u>-</u>	<u>-</u>