### **Company Addresses**

	SHARE CAPITAL					
_	PREFERENCE SHARES	ORDINARY SHARES	SHARE PREMIUM	REVAULATION RESERVE	RETAINED EARNINGS	TOTAL
Balance as of December 31, 2010	\$ 10,000,000	\$ 2,000,000	\$ 10,801,080	\$ 9,651,739	\$ 28,208,682	\$ 60,661,501
Net income for 2011	-	-	_	-	5,218,386	5,218,386
Adjustment to fair value of investment in equities	1	-	_	(312,986)	_	(312,986)
Adjustment to appraised value of land and buildings	_	_	_	1,241,690	_	1,241,690
Dividends declared and paid – preference shares ordinary shares (\$0.24 per share)	_	_	=	=	(662,500) (2,400,000)	(662,500) (2,400,000)
Balance as of December 31, 2011	10,000,000	2,000,000	10,801,080	10,580,443	30,364,568	63,746,091
Net income for the period	_	-	_	_	1,274,345	1,274,345
Adjustment to fair value of investment in equities	_	_	_	(333,491)	_	(333,491)
Adjustment to appraised value of land and buildings	4	_	_	-	_	_
Dividends declared and paid – preference shares ordinary shares (\$0.06 per share)		=	-	-	- (600,000)	(600,000)
Balance as of March 31, 2012	\$ 10,000,000	\$ 2,000,000	\$ 10,801,080	\$ 10,246,952	\$ 31,038,913	\$ 64,086,945

## FAMGUARD CORPORATION LIMITED Notes to the Unaudited Interim Consolidated Financial Statements As at March 31st, 2012

### I. Accounting Policies

These interim consolidated financial statements have been prepared in accordance with International Accounting Standards 34: Interim Financial Reporting. The accounting policies used in the preparation of the interim consolidated financial statements are consistent with those used in the annual consolidated financial statements for the year ended December 31st, 2011.

These unaudited consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, Family Guardian Insurance Company, FG General Insurance Agency Limited, FG Financial Limited, FG Capital Markets Limited and BahamaHealth Insurance Brokers and Benefit Consultants Limited.

### 2. Earnings per share

	3 MONTHS TO MAR 31, 2012	3 MONTHSTO MAR 31, 2011	
Weighted average number of			
shares outstanding	10,000,000	10,000,000	
Consolidated net income	1,274,345	825,215	
Earnings per share	\$ 0.13	\$ 0.08	

#### 3. Commitments

Outstanding commitments to extend credit under the mortgage loan agreements amounted to approximately \$1,638,103 as at March 31st, 2012 (December 31st, 2011: \$2,018,022).

### FamGuard Corporate Office

East Bay Street & Village Road P O Box SS6232, Nassau, Bahamas T +242 396-4000 F +242 393-1100

Fiona McLean
Corporate Secretary
fmclean@familyguardian.com

- Investments Department Mortgages
   T +242 396-4000
- FG Capital Markets
   Brokerage and Advisory
   Services
   T +242 396-4076
- www.fgcapitalmarkets.com

   FG Financial Pensions
  and Mutual Funds
  T +242 394 4074

T +242 396-4076 www.fgfinancialbahamas.com

Family Guardian Financial Centre

East Bay & Church Streets P O Box SS6232, Nassau, Bahamas

- Financial Services Ordinary Life and Annuities
   T +242 396-1400
- BahamaHealth Group Operations P O Box SS19079 T +242 396-1300
- Operations
   T +242 396-1385
- FG Insurance Agents & Brokers
   Property and Casualty Insurance T +242 396-1400

#### **Marathon District**

Marathon Road P O Box SS6232 Nassau, Bahamas T +242 393-0091

### **Chippingham District**

Thompson Boulevard P O Box SS6232 Nassau, Bahamas T +242 325-1811

### **Carmichael District**

Blue Hill Road South P O Box SS6232 Nassau, Bahamas T +242 341-4429

#### Freeport

Financial Services and Mortgages Regent Centre P O Box F42479 Freeport, Grand Bahama T +242 352-3670

### Home Service District Office

East Mall Drive P O Box F42479 Freeport, Grand Bahama T +242 352-7233

### **Abaco Office**

Memorial Plaza P O Box AB2090 I Marsh Harbour, Abaco T +242 367-3264

#### **Eleuthera Office**

Bay Front Plaza P O Box EL89 Governor's Harbour, Eleuthera T +242 332-2258

#### **Exuma Office**

Turnquest Plaza P O Box EX29346 George Town, Exuma T +242 336-3418

Visit our website at www.famguardbahamas.com





2012
FIRST
QUARTER
INTERIM
REPORT

months ended March 31st, 2012

Incorporated under the laws of the Commonwealth of The Bahamas



### **MESSAGE FROM THE CHAIRMAN**

### **Dear Shareholders:**

FamGuard's performance for the first quarter of 2012 exceeded the first quarter of 2011 by 54%. Net income for the three month period ending March 31, 2012 stood at \$1.274 million compared to \$825,215 recorded at March 31, 2011. As a result earning per share increased to \$0.13 compared to \$0.08 recorded prior year-to-date.

The results were driven by continued growth in premium income which increased by 3.8% or \$925 thousand over prior year-to-date and by a 7.9% or \$1.5 million reduction in net policyholder benefits. Improvements in our health portfolio significantly impacted these results reflecting the sustained improvements in our medical loss ratios.

During March 2012, we entered into an alliance with Aetna International. This company has one of the largest provider networks in the United States and internationally. Under Aetna our customers will have the facility to access more than I million providers as well as the ability to electronically track their claims incurred abroad. We believe this alliance will be very beneficial to our growing customer base in the months and years ahead.

Locally we expect to conclude software upgrades to our BahamaHealth system later this year. We anticipate that with the completion of this system, we will be better positioned to enhance our service delivery across the board.

In other areas of our operations we continue to see improvements in the area of receivables with premium and other receivables declining by 24% or \$2.6 million and reinsurance receivables declining by \$4.1 million or 31% compared to prior year-to-date.

I am pleased to advise that the Board of Directors declared a dividend of \$0.06 per share for shareholders of record as of May 30th, 2012 payable on June 5th, 2012.

Sincerely,

Norbert F. Boissiere Chairman

### FAMGUARD CORPORATION LIMITED

### Consolidated Statement of Financial Position (Unaudited)

As at March 31st, 2012 / (Expressed In BSD)

FAMGUARD CORPORATION LIMITED			
Consolidated Statement of Income (Unaudited			
For the 3 months ended March 31st, 2012 / (Expressed In BSD)			

# N LIMITED That of Income (Unaudited) 2012 / (Expressed In BSD) FAMGUARD CORPORATION LIMITED Consolidated Statement of Cash Flows (Unaudited) For the 3 months ended March 31st, 2012 / (Expressed In BSD)

TOTAL LIABILITIES AND EQUITY	228,426,703	222,803,636
Total equity	64,086,945	63,746,092
Retained earnings	31,038,913	30,364,569
Revaluation surplus	10,246,952	10,580,443
Share premium	10,801,080	10,801,080
Ordinary shares	2,000,000	2,000,000
Preference shares	10,000,000	10,000,000
Equity		
Total liabilities	164,339,758	159,057,544
Payables and accruals	9,379,591	6,787,267
Policy liabilities	154,960,167	152,270,277
Other policyholders' funds	15,278,664	15,152,093
Reserves for future policyholders' benefits	139,681,503	137,118,184
Liabilities		
LIABILITIES AND EQUITY		
		1
TOTAL ASSETS	228,426,703	222,803,636
Property, plant and equipment, net	32,982,079	33,124,807
Premiums receivable	5,453,792	6,420,955
Receivables and other assets	2,843,935	4,508,638
Reinsurance assets and recoveries	9,029,916	13,126,974
Total investment assets	178,116,982	165,622,262
Loans	73,093,377	73,337,635
Available for sale	6,328,576	6,660,917
Financial Investment Assets: Held-to-maturity	67,228,960	65,707,822
Other Bank term deposits	16,887,579	13,935,452
Short term bank deposits	346,562	346,071
ASSETS  Cash and bank balances	14,231,929	5,634,365
	\$	\$
	2012	2011

	MONTHS to MAR 31, 2012	3 MONTHS to MAR 31, 2011
	\$	\$
INCOME		
Gross premium income	24,738,839	23,814,068
Premium ceded to reinsurers	(2,714,681)	(2,870,399)
Net premium income	22,024,158	20,943,669
Annuity deposits	1,963,968	3,678,826
Net premium income and annuity deposi	ts 23,988,126	24,622,495
Interest income	2,480,887	2,534,077
Dividend income	112,017	124,336
Realized gain from sale of assets	(28,345)	1,956
Other operating income	382,672	294,046
Total income	26,935,357	27,576,910
BENEFITS AND EXPENSES		
Benefits		
Policyholders' benefits	15,508,370	19,056,676
Reinsurance recoveries	(909,033)	(1,921,373)
Net policyholders' benefits	14,599,337	17,135,303
Increase in reserves for policyholders'		
benefits	2,563,320	1,492,489
Total benefits	17,162,656	18,627,792
Expenses		
Commissions	3,149,178	3,285,997
Operating expenses	4,010,564	3,585,910
Depreciation and amortization expense	506,840	489,317
Premium tax	744,647	723,110
Bad debt expense	87,127	39,569
Total expenses	8,498,356	8,123,903
Total benefits and expenses	25,661,012	26,751,695
NET INCOME	\$1,274,345	\$ 825,215
Earnings per share	\$ 0.13	\$ 0.08

### FAMGUARD CORPORATION LIMITED

Consolidated Statement of Comprehensive Income (Unaudited) For the 3 months ended March 31st, 2012 / (Expressed In BSD)

		з мо	NTHS to	3 MO	NTHS to
		MAR	31,2012	MAR	31,2011
			\$		\$
N	ET INCOME	\$	1,274,345	\$	825,215
0	ther Comprehensive Income				
N	et value loss on available-for-sale financial ass	ets	(333,491)		(61,158)
То	otal Other Comprehensive Loss		(333,491)		(61,158)
TC	OTAL COMPREHENSIVE INCOME	\$	940,854	\$	764,057
C	omprehensive Income Attributable To				
0	rdinary Shareholders		940,854		764,057
Pr	referred Shareholders		-		-
		\$	940,854	\$	764,057

	3 MONTHS to	3 MONTHS to
	MAR 31, 2012	MAR 31, 2011
	\$	\$
Cash flows from operating activities		
Net income	1,274,345	825,215
Adjustments for:	1,2/4,343	623,213
	506,840	489,317
Depreciation		
Reserve for policyholder benefits Interest income	2,563,319	1,492,489
Dividend income	(2,480,887)	(2,534,077)
	(112,017)	(124,336)
Operating profit before working		
capital changes	1,751,599	148,608
Decrease (increase) in reinsurance assets		
and recoveries	4,097,058	(954,210)
Decrease (increase) in receivables and		
other assets	1,664,703	(814,086)
Decrease (increase) in premiums receivable		(2,862,257)
Increase (decrease) in payables and accrual		(121,344)
Increase in other policyholder funds	126,571	883,021
Net cash from operating activities	11,199,419	(3,720,268)
Cash flows from investing activities		
Maturity of bank term deposits	6,673,625	3,668,878
Placement of bank term deposits	(9,625,752)	(1,739,670)
Net government bonds (purchased) redeer	med (1,842,500)	0
Purchase of equities	(1,150)	0
Net mortgage loans repaid (issued)	70,863	(138,702)
Policy loans repaid (issued)	97,434	(91)
Other loans repaid	75,961	108,715
Property, plant and equipment, net	(364,111)	(125,747)
Interest received	2,840,704	2,913,449
Dividends received	73,562	124,336
Net cash from investing activities	(2,001,364)	4,811,168
Tree cash if one investing activities	(2,001,001)	1,011,100
Cash flows from financing activities		
Dividends paid – ordinary shares	(600,000)	(600,000)
		,
Net cash used in financing activitie	s (600,000)	(600,000)
Net (decrease) increase in cash and		
cash equivalents	8,598,055	490,900
Cash and cash equivalents at beginning		
of the period	5,980,436	4,832,187
Cash and cash equivalents at		
end of the period	14 579 401	E 222 097
end of the period	14,578,491	5,323,087
Cash and cash equivalents is comprised	of:	
Cash and bank balances	14,231,929	4,978,474
Short term bank deposits	346,562	344,613
	14,578,491	5,323,087

3 MONTHS to 3 MONTHS to

See accompanying notes to unaudited consolidated financial statements.