

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF JANUARY 31, 2016**

	31-Jan-16	31-Jan-15	31-Jul-15
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	32,144,174	18,463,350	19,391,474
Accounts receivable, net	29,842,258	37,414,472	22,280,997
Inventories	21,920,457	25,442,943	17,048,224
Investments	310,500	255,000	262,500
Prepaid expenses and sundry assets	490,177	1,884,556	3,693,767
Total current assets	<u>84,707,566</u>	<u>83,460,321</u>	<u>62,676,962</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	82,056,432	80,274,412	80,913,559
Goodwill and intangible assets	14,355,711	14,938,568	14,355,711
Investment in associate	11,776,479	10,435,328	11,028,807
Due from associate	79,013	94,809	55,070
Total non-current assets	<u>108,267,635</u>	<u>105,743,117</u>	<u>106,353,147</u>
TOTAL ASSETS	<u><u>192,975,201</u></u>	<u><u>189,203,438</u></u>	<u><u>169,030,109</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Bank overdraft	-	6,715,888	5,700
Accounts payable and accrued liabilities	37,044,183	40,891,510	20,369,373
Dividends payable	1,694,658	1,701,444	1,699,689
Current portion of long-term debt	2,587,263	391,669	1,665,338
Total current liabilities	<u>41,326,104</u>	<u>49,700,511</u>	<u>23,740,100</u>
NON-CURRENT LIABILITIES:			
Due to associate	-	-	285,340
Long term debt	13,573,703	11,628,299	11,996,707
Total non-current liabilities	<u>13,573,703</u>	<u>11,628,299</u>	<u>12,282,047</u>
SHAREHOLDERS' EQUITY:			
Share capital	84,733	85,072	84,943
Preference shares	500,000	500,000	500,000
Contributed capital	53,913,353	54,729,450	54,444,542
Revaluation surplus	1,168,339	1,194,689	1,168,339
Retained earnings	82,408,969	71,365,417	76,810,138
Total equity	<u>138,075,394</u>	<u>127,874,628</u>	<u>133,007,962</u>
TOTAL LIABILITIES AND EQUITY	<u><u>192,975,201</u></u>	<u><u>189,203,438</u></u>	<u><u>169,030,109</u></u>

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
SIX MONTHS ENDED JANUARY 31, 2016**

	31-Jan-16	31-Jan-15	31-Jul-15
REVENUES	137,589,271	181,864,385	344,841,231
COST OF SALES	<u>(99,466,546)</u>	<u>(148,238,411)</u>	<u>(273,450,560)</u>
Gross profit	38,122,725	33,625,974	71,390,671
Equity income	747,672	567,697	1,209,377
Other income	9,335	9,716	20,827
Marketing, administrative and general expenses	(23,058,175)	(22,295,061)	(46,166,590)
Depreciation and amortization	(2,491,053)	(2,236,852)	(5,060,279)
Finance costs	(426,558)	(386,185)	(844,182)
Unrealized gain (loss) on investments	<u>48,000</u>	<u>-</u>	<u>7,500</u>
NET AND COMPREHENSIVE INCOME	12,951,946	9,285,289	20,557,324
Earnings per share	0.33	0.22	0.51

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
SIX MONTHS ENDED JANUARY 31, 2016**

	31-Jan-16	31-Jan-15	31-Jul-15
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	12,951,946	9,285,289	20,557,324
Adjustments for:			
Depreciation	2,491,053	2,236,852	5,060,279
Equity income from associate	(747,672)	(567,697)	(1,209,377)
Unrealized (gain) loss on investments	(48,000)	-	(7,500)
Loss (gain) on disposals of property, plant and equipment	-	-	134,825
Income from operations before working capital changes	14,647,327	10,954,444	24,535,551
(Increase) Decrease in accounts receivable, net	(7,518,770)	(12,818,986)	2,166,461
Decrease (Increase) in prepaid expenses and deposits	3,203,590	2,049,444	173,987
(Increase) Decrease in inventories	(4,872,233)	11,826,662	20,221,381
Increase (Decrease) in accounts payable and accrued expenses	16,674,810	766,097	(17,829,707)
Increase (Decrease) in dividends payable	(5,031)	-	-
Net cash from operating activities	<u>22,129,693</u>	<u>12,777,661</u>	<u>29,267,673</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Capital contributed to associate	-	(2,550,000)	(2,550,000)
(Increase) Decrease in due from associate	(23,943)	(23,270)	16,469
(Increase) Decrease in notes receivable	-	23,013	23,013
Increase (Decrease) in due to associate	(285,340)	-	285,340
Purchase of property, plant and equipment	(3,633,926)	(4,540,335)	(10,048,015)
Net cash used in investing activities	<u>(3,943,209)</u>	<u>(7,090,592)</u>	<u>(12,273,193)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repurchase of ordinary shares	(531,400)	-	(285,037)
Common share dividends paid	(5,770,605)	(4,083,465)	(7,484,604)
Repayment of long-term debt	(501,079)	(186,391)	(2,544,314)
Increase in long-term debt	3,000,000	8,000,000	12,000,000
Preference dividends	(1,625,000)	(1,625,000)	(3,250,000)
Net cash used in financing activities	<u>(5,428,084)</u>	<u>2,105,144</u>	<u>(1,563,955)</u>
NET DECREASE IN CASH	12,758,400	7,792,213	15,430,525
CASH, BEGINNING OF YEAR	<u>19,385,774</u>	<u>3,955,249</u>	<u>3,955,249</u>
CASH, END OF YEAR	<u><u>32,144,174</u></u>	<u><u>11,747,462</u></u>	<u><u>19,385,774</u></u>
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:			
Cash and bank balances	32,144,174	18,463,350	19,391,474
Bank overdraft	-	(6,715,888)	(5,700)
	<u>32,144,174</u>	<u>11,747,462</u>	<u>19,385,774</u>
SUPPLEMENTAL INFORMATION :			
Interest paid on bank overdraft and loans	<u>426,558</u>	<u>388,185</u>	<u>844,182</u>
Interest received	<u>3,335</u>	<u>3,716</u>	<u>20,827</u>
Dividends received	<u>6,000</u>	<u>6,000</u>	<u>-</u>

-