

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF OCTOBER 31, 2015**

	31-Oct-15	31-Oct-14	31-Jul-15
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	30,251,485	17,759,812	19,391,474
Accounts receivable, net	28,385,242	29,741,329	22,280,997
Note receivable	-	-	-
Inventories	21,379,707	20,885,437	17,048,224
Investments	310,500	255,000	262,500
Prepaid expenses and sundry assets	1,889,099	3,552,279	3,693,767
Total current assets	<u>82,216,033</u>	<u>72,193,857</u>	<u>62,676,962</u>
NON-CURRENT ASSETS:			
Property, plant and equipment, net	82,463,854	78,723,745	80,913,559
Goodwill and intangible assets	14,355,711	14,938,568	14,355,711
Investment in associate	11,435,177	10,183,638	11,028,807
Due from associate	58,309	-	55,070
Total non-current assets	<u>108,313,051</u>	<u>103,845,951</u>	<u>106,353,147</u>
TOTAL ASSETS	<u><u>190,529,084</u></u>	<u><u>176,039,808</u></u>	<u><u>169,030,109</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES:			
Bank overdraft	-	1,545,526	5,700
Accounts payable and accrued liabilities	33,514,388	34,798,235	20,369,373
Dividends payable	2,378,121	2,382,021	1,699,689
Current portion of long-term debt	2,584,641	385,685	1,665,338
Total current liabilities	<u>38,477,150</u>	<u>39,111,467</u>	<u>23,740,100</u>
NON-CURRENT LIABILITIES:			
Due to associate	-	-	285,340
Long term debt	14,035,514	11,728,198	11,996,707
Total non-current liabilities	<u>14,035,514</u>	<u>11,728,198</u>	<u>12,282,047</u>
SHAREHOLDERS' EQUITY:			
Share capital	84,933	85,072	84,943
Preference shares	500,000	500,000	500,000
Contributed capital	54,417,153	54,729,450	54,444,542
Revaluation surplus	1,168,339	1,194,689	1,168,339
Retained earnings	81,845,995	68,690,932	76,810,138
Total equity	<u>138,016,420</u>	<u>125,200,143</u>	<u>133,007,962</u>
TOTAL LIABILITIES AND EQUITY	<u><u>190,529,084</u></u>	<u><u>176,039,808</u></u>	<u><u>169,030,109</u></u>

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
THREE MONTHS ENDED OCTOBER 31, 2015**

	31-Oct-15	31-Oct-14	31-Jul-15
REVENUES	72,984,806	95,114,811	344,841,231
COST OF SALES	<u>(52,764,617)</u>	<u>(79,489,882)</u>	<u>(273,450,560)</u>
Gross profit	20,220,189	15,624,929	71,390,671
Equity income	406,370	251,800	1,209,377
Other income	5,132	2,066	20,827
Marketing, administrative and general expenses	(11,497,386)	(10,741,518)	(46,166,590)
Depreciation and amortization	(1,174,021)	(1,122,593)	(5,060,279)
Finance costs	(150,125)	(199,018)	(844,182)
Unrealized gain (loss) on investments	<u>48,000</u>	<u>-</u>	<u>7,500</u>
NET AND COMPREHENSIVE INCOME	7,858,159	3,815,666	20,557,324
Earnings per share	0.22	0.08	0.51

FOCOL HOLDINGS LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
THREE MONTHS ENDED OCTOBER 31, 2015**

	31-Oct-15	31-Oct-14	31-Jul-15
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	7,858,159	3,815,666	20,557,324
Adjustments for:			
Depreciation	1,174,021	1,122,593	5,060,279
Equity income from associate	(406,370)	(251,800)	(1,209,377)
Unrealized (gain) loss on investments	(48,000)	-	(7,500)
Loss (gain) on disposals of property, plant and equipment	-	-	134,825
Income from operations before working capital changes	<u>8,577,810</u>	<u>4,686,459</u>	<u>24,535,551</u>
(Increase) Decrease in accounts receivable, net	(6,061,756)	(5,253,856)	2,166,461
Decrease (Increase) in prepaid expenses and deposits	1,804,668	381,721	173,987
(Increase) Decrease in inventories	(4,331,483)	16,384,168	20,221,381
Increase (Decrease) in accounts payable and accrued expenses	13,145,015	(5,327,178)	(17,829,707)
Increase (Decrease) in dividends payable	678,432	680,577	-
Net cash from operating activities	<u>13,812,686</u>	<u>11,551,891</u>	<u>29,267,673</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Capital contributed to associate	-	(2,550,000)	(2,550,000)
(Increase) Decrease in due from associate	(3,239)	71,539	16,469
(Increase) Decrease in notes receivable	-	23,013	23,013
Increase (Decrease) in due to associate	(285,340)	-	285,340
Purchase of property, plant and equipment	<u>(2,724,316)</u>	<u>(1,875,409)</u>	<u>(10,048,015)</u>
Net cash used in investing activities	<u>(3,012,895)</u>	<u>(4,330,857)</u>	<u>(12,273,193)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repurchase of ordinary shares	(27,400)	-	(285,037)
Common share dividends paid	(2,377,290)	(2,382,021)	(7,484,604)
Repayment of long-term debt	(41,890)	(92,476)	(2,544,314)
Increase in long-term debt	3,000,000	8,000,000	12,000,000
Preference dividends	(487,500)	(487,500)	(3,250,000)
Net cash used in financing activities	<u>65,920</u>	<u>5,038,003</u>	<u>(1,563,955)</u>
NET DECREASE IN CASH	10,865,711	12,259,037	15,430,525
CASH, BEGINNING OF YEAR	19,385,774	3,955,249	3,955,249
CASH, END OF YEAR	<u>30,251,485</u>	<u>16,214,286</u>	<u>19,385,774</u>
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:			
Cash and bank balances	30,251,485	17,759,812	19,391,474
Bank overdraft	-	(1,545,526)	(5,700)
	<u>30,251,485</u>	<u>16,214,286</u>	<u>19,385,774</u>
SUPPLEMENTAL INFORMATION :			
Interest paid on bank overdraft and loans	150,125	199,018	844,182
Interest received	5,132	2,066	20,827
Dividends received	3,500	-	-