## FOCOL HOLDINGS LIMITED

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF APRIL 30, 2013

|  | 30-Apr-13 | 30-Apr-12 | 31-Jul-12 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| CURRENT ASSETS: |  |  |  |
| Cash and cash equivalents | 15,541,103 | 25,481,752 | 24,040,789 |
| Accounts receivable, net | 23,644,774 | 26,065,289 | 23,762,984 |
| Note receivable | 35,514 | 339,988 | 35,514 |
| Inventories | 30,691,570 | 37,585,436 | 29,767,574 |
| Investments | 312,500 | 365,000 | 361,000 |
| Prepaid expenses and sundry assets | 2,345,835 | 2,940,726 | 2,972,019 |
| Total current assets | 72,571,296 | 92,778,191 | 80,939,880 |
| NON-CURRENT ASSETS: |  |  |  |
| Property, plant and equipment, net | 79,498,259 | 73,261,638 | 76,409,976 |
| Intangible assets | 12,655,020 | 12,655,020 | 12,655,020 |
| Total non-current assets | 92,153,279 | 85,916,658 | 89,064,996 |
| TOTAL ASSETS | 164,724,575 | 178,694,849 | 170,004,876 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| CURRENT LIABILITIES: |  |  |  |
| Accounts payable and accrued liabilities | 37,466,372 | 51,022,681 | 40,295,090 |
| Dividends payable |  |  | 1,701,444 |
| Bank overdraft | - | 5,007,209 | 3,977,389 |
| NON-CURRENT LIABILITIES: | 37,466,372 | 56,029,890 | 45,973,923 |
| Long term debt | - | - | - |
| Total liabilities | 37,466,372 | 56,029,890 | 45,973,923 |
| SHAREHOLDERS' EQUITY: |  |  |  |
| Share capital | 85,072 | 85,106 | 85,072 |
| Preference shares | 500,000 | 500,000 | 500,000 |
| Contributed capital | 54,729,450 | 54,800,798 | 54,729,450 |
| Revaluation surplus | 1,247,389 | 1,273,739 | 1,247,389 |
| Retained earnings | 66,570,247 | 60,967,732 | 62,250,675 |
| Equity attributable to shareholders of the company | 123,132,158 | 117,627,375 | 118,812,586 |
| NON-CONTROLLING INTEREST | 4,126,045 | 5,037,584 | 5,218,367 |
| Total equity | 127,258,203 | 122,664,959 | 124,030,953 |
| TOTAL LIABILITIES AND EQUITY | 164,724,575 | 178,694,849 | 170,004,876 |

## FOCOL HOLDINGS LIMITED

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME NINE MONTHS ENDED APRIL 30, 2013

|  | 30-Apr-13 | 30-Apr-12 | 31-Jul-12 |
| :---: | :---: | :---: | :---: |
| REVENUES | 278,005,113 | 283,373,773 | 388,862,494 |
| COST OF SALES | $(238,690,143)$ | $(244,020,897)$ | $(335,870,752)$ |
| Gross profit | 39,314,970 | 39,352,876 | 52,991,742 |
| Other income | 10,708 | 11,431 | 15,747 |
| Marketing, administrative and general expenses | (25,547,260) | $(24,264,850)$ | $(32,606,452)$ |
| Depreciation and amortization | $(2,602,295)$ | $(2,223,735)$ | $(3,138,768)$ |
| Finance costs | $(177,806)$ | $(172,871)$ | $(244,147)$ |
| Unrealized gain (loss) on investments | $(48,500)$ | - | $(4,000)$ |
| NET AND COMPREHENSIVE INCOME | 10,949,817 | 12,702,851 | 17,014,122 |
| NET INCOME ATTRIBUTABLE TO: |  |  |  |
| Shareholders of the compnay | 10,460,210 | 12,189,756 | 16,320,244 |
| Non-controlling intrerest | 489,606 | 513,095 | 693,878 |
|  | 10,949,816 | 12,702,851 | 17,014,122 |
| EARNINGS PER SHARE | 0.26 | 0.30 | 0.38 |

## FOCOL HOLDINGS LIMITED

## CONSOLIDATED STATEMENT OF CASH FLOWS

NINEMONTHS ENDED APRIL 30, 2013

|  | 30-Apr-13 | 30-Apr-12 | 31-Jul-12 |
| :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net income | 10,949,817 | 12,702,851 | 17,014,122 |
| Adjustments for: |  |  |  |
| Depreciation | 2,602,295 | 2,223,735 | 3,138,768 |
| Unrealized (gain) loss on investments | 48,500 | - | 4,000 |
| Loss (gain) on disposals of property, plant and equipment | - | - | 21,600 |
| Income from operations before working capital changes | 13,600,612 | 14,926,586 | 20,178,490 |
| (Increase) Decrease in accounts receivable, net | 191,608 | 1,506,969 | 4,073,728 |
| Decrease (Increase) in prepaid expenses and deposits | 626,184 | $(243,402)$ | $(293,095)$ |
| (Increase) Decrease in inventories | $(923,996)$ | $(4,582,899)$ | 3,234,963 |
| Increase (Decrease) in accounts payable and accrued expenses | $(2,828,718)$ | 9,451,559 | $(1,276,032)$ |
| Increase (Decrease) in dividends payable | $(1,701,444)$ | - | - |
| Net cash from operating activities | 8,964,246 | 21,058,813 | 25,918,054 |
| CASH FLOWS FROM INVESTING ACTIVITIES: (Increase) Decrease in notes receivable | - | 22,184 | 22,186 |
| Proceeds from disposal of property, plant and equipment | - |  |  |
| Purchase of property, plant and equipment | $(5,690,578)$ | $(7,621,613)$ | $(11,688,184)$ |
| Net cash used in investing activities | $(5,690,578)$ | $(7,599,429)$ | $(11,665,998)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| Repayment of long-term debt | - | - | - |
| Repurchase of ordinary shares | - | $(769,691)$ | $(841,072)$ |
| Common share dividends paid | $(4,083,465)$ | $(5,803,362)$ | $(5,798,296)$ |
| Dividends paid to non-controlling shareholders | $(1,600,000)$ | - | - |
| Preference dividends | $(2,112,500)$ | $(2,112,500)$ | $(3,250,000)$ |
| Net cash used in financing activities | $(7,795,965)$ | $(8,685,553)$ | $(9,889,368)$ |
| NET DECREASE IN CASH | $(4,522,297)$ | 4,773,831 | 4,362,688 |
| CASH, BEGINNING OF YEAR | 20,063,400 | 15,700,712 | 15,700,712 |
| CASH, END OF YEAR | 15,541,103 | 20,474,543 | 20,063,400 |
| CASH AND CASH EQUIVALENTS IS COMPRISED OF |  |  |  |
| THE FOLLOWING: |  |  |  |
| Cash and bank balances | 15,541,103 | 25,481,752 | 24,040,789 |
| Bank overdraft | - | $(5,007,209)$ | $(3,977,389)$ |

