# FIDELITY BANK (BAHAMAS) LIMITED

**Consolidated Financial Statements 31 December 2013** 



#### INDEPENDENT AUDITORS' REPORT

#### To the Shareholders of Fidelity Bank (Bahamas) Limited

We have audited the accompanying consolidated financial statements of Fidelity Bank (Bahamas) Limited and its subsidiary, which comprise the consolidated balance sheet as of 31 December 2013, and the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Fidelity Bank (Bahamas) Limited and its subsidiary as of 31 December 2013, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

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Chartered Accountants

30 April 2014

(Incorporated under the laws of the Commonwealth of The Bahamas)

Consolidated Balance Sheet As of 31 December 2013 (Expressed in Bahamian dollars)

|  | 2013        | 2012        |
|--|-------------|-------------|
| ASSETS                                   | \$          | \$          |
| Cash on hand and at banks (Note 3)       | 60,239,925  | 54,562,132  |
| Investment securities (Note 4)           | 47,901,148  | 38,231,509  |
| Loans and advances to customers (Note 5) | 313,761,565 | 278,420,241 |
| Other assets                             | 2,182,713   | 3,883,734   |
| Investments in joint ventures (Note 6)   | 9,884,445   | 209,218     |
| Property, plant and equipment (Note 7)   | 10,218,134  | 11,546,777  |
| Total assets                             | 444,187,930 | 386,853,611 |
| LIABILITIES                              |             |             |
| Deposits from customers (Note 8)         | 354,454,189 | 307,933,859 |
| Debt securities (Note 9)                 | 35,923,704  | 29,005,424  |
| Accrued expenses and other liabilities   | 649,904     | 652,511     |
| Total liabilities                        | 391,027,797 | 337,591,794 |
| EQUITY                                   |             |             |
| Capital (Note 10)                        | 31,578,377  | 31,511,001  |
| Revaluation reserve                      | 988,647     | 2,183,163   |
| Reserve for credit losses (Note 18)      | 3,153,238   | 2,784,775   |
| Retained earnings                        | 17,439,871  | 12,782,878  |
| Total equity                             | 53,160,133  | 49,261,817  |
| Total liabilities and equity             | 444,187,930 | 386,853,611 |

APPROVED BY THE BOARD OF DIRECTORS AND SIGNED ON ITS BEHALF BY:

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|------|---------------------------------------|----------|-------|
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30 April 2014 **Date** 

Consolidated Statement of Comprehensive Income For the Year Ended 31 December 2013 (Expressed in Bahamian dollars)

|   | 2013<br>\$                               | 2012<br>\$   |
|---|--|--------------|
| INCOME  | en e | 4            |
| Interest income   |  |              |
| Bank deposits, loans and advances   | 37,535,292                               | 31,685,716   |
| Investment securities   | 2,005,728                                | 1,519,042    |
|   | 39,541,020                               | 33,204,758   |
| Interest expense  | (13,708,774)                             | (12,953,156) |
| Net interest income   | 25,832,246                               | 20,251,602   |
| Fees and commissions  | 3,821,237                                | 3,790,227    |
| Net gain/(loss) on investment securities  | 11,907                                   | (48,611)     |
|   | 29,665,390                               | 23,993,218   |
| EXPENSES Salaries and employee benefits   | 7,205,817                                | 6,890,869    |
| General and administrative (Note 12)  | 5,863,592                                | 5,405,124    |
| Provision for loan losses (Note 5)  | 6,147,860                                | 3,953,751    |
| Depreciation and amortisation (Note 7)  | 1,588,144                                | 1,405,667    |
|   | 20,805,413                               | 17,655,411   |
| Operating profit  | 8,859,977                                | 6,337,807    |
| Share of profits of joint ventures (Note 6)   | 875,227                                  | 75,939       |
| Net income  | 9,735,204                                | 6,413,746    |
| OTHER COMPREHENSIVE INCOME  |  |              |
| Items not reclassified to net income Property, plant and equipment revaluation (Note 7) | (1,057,160)                              |              |
| Total comprehensive income  | 8,678,044                                | 6,413,746    |
| Earnings per share (Note 11)  | 0.31                                     | 0.20         |

Consolidated Statement of Changes in Equity For the Year Ended 31 December 2013 (Expressed in Bahamian dollars)

|   | Capital<br>\$ | Revaluation<br>Reserve<br>\$   | Reserve for<br>Credit<br>Losses  | Retained<br>Earnings<br>\$   | Total<br>\$ |
|---|---------------|--|--|--|-------------|
| As of 1 January 2012                      | 31,011,001    | 2,286,386  | 2,439,125  | 11,435,078   | 47,171,590  |
| Comprehensive income                      |               |  |  |  |             |
| Net income                                | -             | -  | -  | 6,413,746  | 6,413,746   |
| Other comprehensive income                |               | ,  |  |  |             |
| Depreciation transfer                     | -             | (103,223)  | •  | 103,223  | · <u>-</u>  |
| Appropriation for credit losses           |               | -  | 345,650  | (345,650)  |             |
| Total comprehensive income                |               | (103,223)  | 345,650  | 6,171,319  | 6,413,746   |
| Transactions with owners                  |               |  |  |  |             |
| Issuance of preference shares             | 500,000       | -  | <del>-</del>   | · · · · · · · · · · · · · · · · · · ·  | 500,000     |
| Dividends – preference shares             | •             |  | -  | (810,185)  | (810,185)   |
| Dividends – ordinary shares (Note 15)     |               | -  | -  | (4,013,334)  | (4,013,334) |
| Total transactions with owners            | 500,000       |  | -  | (4,823,519)  | (4,323,519) |
| As of 31 December 2012                    | 31,511,001    | 2,183,163  | 2,784,775  | 12,782,878   | 49,261,817  |
| As of 1 January 2013                      | 31,511,001    | 2,183,163  | 2,784,775  | 12,782,878   | 49,261,817  |
| Comprehensive income                      |               |  |  |  |             |
| Net income                                | -             | -  | -  | 9,735,204  | 9,735,204   |
| Other comprehensive income                |               |  |  |  |             |
| Property, plant and equipment revaluation |               | (1,057,160)  | n gerinder in der stelle s<br>Til generalise stelle |  | (1,057,160) |
| Depreciation transfer                     | -             | (137,356)  | -  | 137,356  | · <u>-</u>  |
| Appropriation for credit losses           | -             | ·  | 368,463  | (368,463)  |             |
| Total comprehensive income                | _             | (1,194,516)  | 368,463  | 9,504,097  | 8,678,044   |
| Transactions with owners                  |               |  |  |  |             |
| Issuance of ordinary shares               | 67,376        | and the state of t |  | n de la companya de l | 67,376      |
| Dividends – preference shares             |               |  |  | (805,770)  | (805,770)   |
| Dividends – ordinary shares               |               | -  | . <del> </del>   | (4,041,334)  | (4,041,334) |
| Total transactions with owners            | 67,376        |  | _  | (4,847,104)  | (4,779,728) |
| As of 31 December 2013                    | 31,578,377    | 988,647  | 3,153,238  | 17,439,871   | 53,160,133  |

Dividends per ordinary share: \$0.14 (2012: \$0.14)

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Cash Flows For the Year Ended 31 December 2013 (Expressed in Bahamian dollars)

|  | <b>2013</b>  | <b>2012</b><br>\$ |
|--|--------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES Net income      | 9,735,204    | 6,413,746         |
| Adjustments for:                                     |              |                   |
| Interest income                                      | (39,541,020) | (33,204,758)      |
| Interest expense                                     | 13,708,774   | 12,953,156        |
| Net (gain)/loss on investment securities             | (11,907)     | 48,611            |
| Loss on disposal of property, plant and equipment    | 12,216       | -                 |
| Salaries and employee benefits                       | 67,376       | -                 |
| Provision for loan losses                            | 6,147,860    | 3,953,751         |
| Depreciation and amortisation                        | 1,588,144    | 1,405,667         |
| Share of profits of joint ventures                   | (875,227)    | (75,939)          |
| Interest received                                    | 37,136,138   | 30,508,931        |
| Interest paid  | (12,974,122) | (13,359,914)      |
| (Increase)/Decrease in operating assets              |              |                   |
| Mandatory reserve deposits                           | (969,812)    | (1,940,858)       |
| Loans and advances to customers                      | (39,254,348) | (35,904,932)      |
| Other assets   | 1,701,021    | (1,415,407)       |
| Increase/(Decrease) in operating liabilities         |              |                   |
| Deposits from customers                              | 45,898,958   | 35,479,191        |
| Accrued expenses and other liabilities               | (2,607)      | (219,010)         |
| Net cash from operating activities                   | 22,366,648   | 4,642,235         |
| CASH FLOWS FROM INVESTING ACTIVITIES                 |              |                   |
| Dividends received                                   | 100,000      | 100,000           |
| Purchase of investment securities                    | (9,677,200)  | (12,517,433)      |
| Proceeds from sale/maturity of investment securities | 189,514      | 2,372,005         |
| Investment in joint venture                          | (8,900,000)  | (1 212 242)       |
| Purchase of property, plant and equipment            | (1,328,877)  | (1,313,342)       |
| Net cash used in investing activities                | (19,616,563) | (11,358,770)      |
| CASH FLOWS FROM FINANCING ACTIVITIES                 |              |                   |
| Proceeds from issuance of debt securities            | 9,805,000    |                   |
| Redemption of debt securities                        | (3,000,000)  | -                 |
| Proceeds from issuance of preference shares          | (227.770)    | 500,000           |
| Dividends paid on preference shares                  | (805,770)    | (810,185)         |
| Dividends paid on ordinary shares                    | (4,041,334)  | (1,004,610)       |
| Net cash from/(used in) financing activities         | 1,957,896    | (1,314,795)       |
| Net increase/(decrease) in cash and cash equivalents | 4,707,981    | (8,031,330)       |
| Cash and cash equivalents as of beginning of year    | 42,044,544   | 50,075,874        |
| Cash and cash equivalents as of end of year (Note 3) | 46,752,525   | 42,044,544        |

See Notes 10 and 15 for significant non-cash transactions.

The accompanying notes are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements 31 December 2013

#### 1. General Information

Fidelity Bank (Bahamas) Limited (the Bank) is incorporated under the Companies Act, 1992 of the Commonwealth of The Bahamas (The Bahamas) and is licensed under the Banks and Trust Companies Regulation Act, 2000 to carry on banking business in The Bahamas. The Bank offers a full range of retail banking services, including internet and telephone banking, acceptance of deposits, granting of loans and the provision of foreign exchange services through each of its four branches in New Providence, its branch in Grand Bahama and its branch in Abaco.

The Bank has one subsidiary, West Bay Development Company Limited, a property holding company incorporated in The Bahamas, which owns a building occupied by the Bank and its related parties. The Bank and its subsidiary are collectively referred to as the Group. The ordinary shares of the Bank are listed and traded on The Bahamas International Stock Exchange (BISX).

Fidelity Bank & Trust International Limited (the Parent), a company incorporated in The Bahamas, owns 75% (2012: 75%) of the issued ordinary shares of the Bank, with the balance being held by the Bahamian public.

The registered office of the Bank is situated at #51 Frederick Street, Nassau, Bahamas. As of 31 December 2013, the Group employed 182 (2012: 173) persons.

#### 2. Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### (a) Basis of preparation

The consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), and under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could differ from those estimates. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Notes 2(d), 2(g), 2(l) and 19.

New and amended standards adopted by the Group

During the current year, the Group adopted IFRS 13 Fair Value Measurement (IFRS 13) that became effective for its financial year beginning on 1 January 2013. IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. Where IFRS 13 requires additional disclosures to be made in the consolidated financial statements, these have been included.

The remaining standards and amendments and interpretations to published standards that became effective for the Group's financial year beginning on 1 January 2013 were either not relevant or not significant to the Group's operations and accordingly did not have a material impact on the Group's accounting policies or consolidated financial statements.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

#### (a) Basis of preparation (continued)

New standards, amendments and interpretations not yet adopted by the Group

With the exception of IFRS 9 *Financial Instruments* (IFRS 9), the application of new standards and amendments and interpretations to existing standards that have been published but are not yet effective are not expected to have a material impact on the Group's accounting policies or consolidated financial statements in the financial period of initial application.

IFRS 9 addresses the classification, measurement and recognition of financial assets and financial liabilities, and replaces the parts of IAS 39 Financial Instruments: Recognition and Measurement (IAS 39) that relate to the classification and measurement of financial instruments. IFRS 9 will require financial assets to be classified into two measurement categories: those measured at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the Group's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains the majority of the IAS 39 requirements, with the main change being that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to the Group's own credit risk is recorded in other comprehensive income rather than net income, unless this creates an accounting mismatch. The Group has not yet assessed the full impact of adopting IFRS 9, and the final mandatory effective date has not yet been determined.

## (b) Principles of consolidation

Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of subsidiaries are changed where necessary to ensure consistency with the policies adopted by the Group.

Joint ventures

Joint ventures are entities over which the Group has joint control, and the operations are generally governed by contractual arrangements. Investments in joint ventures are accounted for using the equity method of accounting and are initially recognised at cost. The Group's share of post-acquisition profits or losses and other comprehensive income or loss is recognised in the consolidated statement of comprehensive income consistent with the recognition by the joint venture, and its share of post-acquisition movements in reserves is recognised directly in reserves, with corresponding adjustments to the carrying amount of the investments in joint ventures. When the Group's share of losses in a joint venture equals or exceeds its interest in the joint venture, including other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the joint venture.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

# (b) Principles of consolidation (continued)

Joint ventures (continued)

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of joint ventures are changed where necessary to ensure consistency with the policies adopted by the Group.

# (c) Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The consolidated financial statements are presented in Bahamian dollars (B\$), which is the Bank's functional and presentation currency.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised as a part of net income in the consolidated statement of comprehensive income. Translation differences on monetary financial assets measured at fair value through profit or loss are included as a part of the fair value gains and losses.

#### (d) Financial assets

The Group classifies its financial assets into the following categories: financial assets at fair value through profit or loss and loans and receivables. Management determines the classification of its investments at initial recognition.

## i) Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified into the financial assets at fair value through profit or loss category at inception if acquired principally for the purpose of selling in the short term, if it forms part of a portfolio of financial assets in which there is evidence of short-term profit-taking, or if so designated by management. Financial assets designated as at fair value through profit or loss at inception are those that are managed and whose performance is evaluated on a fair value basis, and are intended to be held for an indefinite period of time but may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. Information about these financial assets is provided internally on a fair value basis to the Group's Executive Committee. All of the Group's investment securities designated as at fair value through profit or loss have been so designated by management.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 2. Summary of Significant Accounting Policies (Continued)

#### (d) Financial assets (continued)

#### ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not traded in an active market. They arise when the Group provides money, goods or services to a debtor with no intention of trading the receivable.

Regular-way purchases and sales of financial assets are recognised on the trade date — the date on which the Group commits to originate, purchase or sell the asset. Financial assets are initially recognised at fair value plus transaction costs, except financial assets carried at fair value through profit or loss where such costs are expensed as incurred. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or when the Group has transferred substantially all risks and rewards of ownership.

Financial assets at fair value through profit or loss are subsequently carried at fair value. Fair value is based on quoted prices for investments traded in active markets (e.g. international securities exchange) or valuation techniques, including recent arm's length transactions, discounted cash flow analyses and other valuation techniques commonly used by market participants, for securities not traded in active markets. Loans and receivables are subsequently carried at amortised cost less provisions for impairment.

Gains or losses arising from sales and changes in fair value of financial assets at fair value through profit or loss are recognised as a part of net income in the consolidated statement of comprehensive income in the financial period in which they arise.

#### (e) Non-performing financial assets

All loans and advances to customers on which principal or interest payments are overdue in excess of ninety days are classified by management as non-performing, and monitored closely for impairment.

#### (f) Impairment of financial assets at amortised cost

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

#### (f) Impairment of financial assets at amortised cost (continued)

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosures less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised as a part of net income in the consolidated statement of comprehensive income. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised as a part of net income in the consolidated statement of comprehensive income. When a financial asset is uncollectible, it is written off against the related allowance account. Such financial assets are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Recoveries of accounts previously written off are recognised directly in the consolidated statement of comprehensive income as a part of net income.

## (g) Property, plant and equipment

Property, plant and equipment, other than land and buildings, are carried at historical cost less accumulated depreciation and amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of an item. Land and buildings, which comprise branches and offices for the Group's operations, are carried at fair value based upon periodic independent appraisals that are commissioned at intervals generally not exceeding three years, less subsequent depreciation for buildings.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All repairs and maintenance are charged to the consolidated statement of comprehensive income as a part of net income during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to "revaluation reserve" in equity. Decreases that offset previous increases of the same asset are charged against revaluation reserve directly in equity; all other decreases are charged to the consolidated statement of comprehensive income as a part of net income. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the consolidated statement of comprehensive income and depreciation based on the asset's original cost is transferred from revaluation reserve to retained earnings.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

# (g) Property, plant and equipment (continued)

Land is not depreciated. Depreciation and amortisation on other assets are calculated using the straight-line method to allocate costs (net of residual values) over estimated useful lives as follows:

#### **Estimated Useful Life**

| Buildings                              |                 | 30 - 50 years             |
|--|-----------------|---------------------------|
| Furniture and fixtures                 |                 | 3-10 years                |
| Motor vehicles                         |                 | 3-5 years                 |
| Computer software and office equipment |                 | 3-10 years                |
| Leasehold improvements                 | Lesser of lease | e term and $3 - 10$ years |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. Assets that are subject to depreciation and amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are recognised in the consolidated statement of comprehensive income as a part of net income. When revalued assets are sold, amounts included in revaluation reserve are transferred directly to retained earnings.

#### (h) Borrowings

Borrowings, which include debt securities, are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently recognised at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised as interest expense in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

Preference shares, which are mandatorily redeemable on a specific date, are classified as financial liabilities. The dividends on these preference shares are recognised in the consolidated statement of comprehensive income as interest expense.

#### (i) Provisions

Provisions for restructuring costs and legal claims are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated.

## (j) Share capital

Share issue costs

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 2. Summary of Significant Accounting Policies (Continued)

#### (j) Share capital (continued)

Dividends

Dividends on ordinary shares, and preference shares classified as equity, are recognised in equity in the financial period in which they are approved by the Bank's Directors. Dividends declared after the balance sheet date, but before the consolidated financial statements are issued, are dealt with in the subsequent events note.

# (k) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

# (l) Income and expense recognition

Interest income and expense are recognised in the consolidated statement of comprehensive income for all financial instruments measured at amortised cost using the effective interest method. Loan origination fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loans.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and commissions paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Fees and commissions are generally recognised on the accrual basis when the service has been provided. Fee and commission income arising from negotiating or participating in the negotiation of a transaction for a third party, are recognised on completion of the underlying transaction, which is generally at the time the customer's account is charged. Custody service and other similar fees are recognised based on the applicable service contracts, usually rateably over the period in which the service is provided. Performance linked fees are recognised when the performance criteria are fulfilled.

Dividend income is recognised in the consolidated statement of comprehensive income when the Group's right to receive payment has been established. Other income and expenses are recognised on the accrual basis.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

#### (m) Leases

The Group is the lessee

The leases entered into by the Group are operating leases. The total payments made under operating leases are charged to the consolidated statement of comprehensive income as a part of net income on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the financial period in which termination takes place.

The Group is the lessor

Leases comprise operating leases. Lease income is recognised over the term of the lease on a straight-line basis.

#### (n) Employee benefits

The Group's employees participate in a defined contribution pension plan of a related party, administered by trustees that include key management personnel of the Group.

A defined contribution pension plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the plan does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The Group's contributions are recognised as employee benefits expense in the consolidated statement of comprehensive income when they are due. The Group has no further payment obligations once the recognised contributions have been paid.

## (o) Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and unrestricted deposits with banks that have original contractual maturities of three months or less.

## (p) Taxation

Under the current laws of The Bahamas, the country of domicile of the Bank and its subsidiary, there are no income, capital gains or other corporate taxes imposed. The Group's operations do not subject it to taxation in any other jurisdiction.

#### (q) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, which is the person or group responsible for allocating resources and assessing performance of the operating segments, has been identified as the Executive Committee of the Bank.

Income and expenses directly associated with each segment are included in determining business segment performance. The Group has identified the following business segments: retail banking and money transfer operations.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 2. Summary of Significant Accounting Policies (Continued)

# (r) Fiduciary activities

The Group acts as custodian, trustee and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, investment funds and other entities. These assets are excluded from these consolidated financial statements, as they do not belong to the Group.

# (s) Corresponding figures

Where necessary, corresponding figures are adjusted to conform with changes in presentation in the current year.

## 3. Cash on Hand and at Banks

|  | 2013<br>\$               | 2012<br>\$               |
|--|--------------------------|--------------------------|
| Cash on hand   | 2,529,600                | 2,548,295                |
| Current accounts at banks Mandatory reserve deposits | 44,222,925<br>13,487,400 | 39,496,249<br>12,517,588 |
| Total  | 60,239,925               | 54,562,132               |

Mandatory reserve deposits are placed with the Central Bank of The Bahamas (the Central Bank) to meet requirements of the Group's licences and are not available for use in the Group's day to day operations. Cash on hand, and mandatory reserve deposits and other deposits with the Central Bank are non-interest bearing. Deposits with other banks earn interest at rates ranging from 0.00% to 2.00% (2012: 0.00% to 2.00%) per annum.

For the purposes of the consolidated statement of cash flows, cash and cash equivalents comprise:

|  | <b>2013</b><br>\$       | 2012<br>\$              |
|--|-------------------------|-------------------------|
| Cash on hand Current accounts at banks | 2,529,600<br>44,222,925 | 2,548,295<br>39,496,249 |
| Total                                  | 46,752,525              | 42,044,544              |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 4. Investment Securities

Financial assets at fair value through profit or loss

The Group ranks its investment securities based on the hierarchy of valuation techniques required by IFRS, which is determined based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs lead to the following fair value hierarchy:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3 - Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible.

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset.

The determination of what constitutes 'observable' requires significant judgment by the Group. The Group considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from the exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These instruments are included in Level 1.

Financial instruments that trade in markets that are not considered to be active but are valued based on quoted market prices, dealer quotations or alternative pricing sources supported by observable inputs are classified within Level 2. These include government debt securities and other securities with observable inputs.

Financial instruments classified within Level 3 have significant unobservable inputs, as they trade infrequently. Level 3 instruments include unlisted securities that have significant unobservable components, including equity securities.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

## 4. Investment Securities (Continued)

Financial assets at fair value through profit or loss (continued)

|                                    | 2013<br>\$ | 2012<br>\$ |
|------------------------------------|------------|------------|
| Level I Equity securities          | 221,760    | 299,367    |
| Level 2 Government debt securities | 46,860,500 | 37,283,300 |
| Level 3 Equity securities          | 108,661    | 108,661    |
| Total – all levels                 | 47,190,921 | 37,691,328 |
| Accrued interest                   | 710,227    | 540,181    |
| Total                              | 47,901,148 | 38,231,509 |

Government securities principally comprise Bahamas Government Registered Stock with maturities ranging from 2014 to 2037 (2012: 2013 to 2037) and with either fixed interest rates ranging from 4.13% to 4.35% (2012: 4.13% to 4.35%) or floating interest rates ranging from 0.00% to 0.75% (2012: 0.00% to 0.75%) above the B\$ Prime rate of 4.75% (2012: 4.75%).

As of 31 December 2013, the cost of investment securities totalled \$47,287,665 (2012: \$37,839,820), of which \$169,165 (2012: \$169,165) represented Level 3 securities.

During the year, movements in Level 3 securities comprise:

|  | 2013<br>\$              | 2102<br>\$                               |
|--|-------------------------|--|
| Balance as of 1 January                            | 108,661                 | 108,661                                  |
| Purchases  | · ·                     |  |
| Sales  |                         | en e |
| Net realised gain/(loss)                           | <del>.</del>            |  |
| Net change in unrealised appreciation/depreciation | ji na japan akki na a 💂 | grander en elektron fleet a. 🖘           |
| Balance as of 31 December                          | 108,661                 | 108,661                                  |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 5. Loans and Advances to Customers

|  | 2013                                    | 2012                                    |
|--|---|---|
|  | \$                                      | <b>.</b> .                              |
| Mortgages<br>Consumer and other loans  | 112,177,561<br>211,727,545              | 123,627,252<br>161,166,869              |
|  | 323,905,106                             | 284,794,121                             |
| Unamortised loan origination fees Accrued interest Provision for loan losses | (3,565,585)<br>2,711,968<br>(9,289,924) | (2,929,435)<br>3,139,366<br>(6,583,811) |
| Total  | 313,761,565                             | 278,420,241                             |

Movements in provision for loan losses are as follows:

| 2013              |           |             | 2012        |           |             |             |
|-------------------|-----------|-------------|-------------|-----------|-------------|-------------|
|                   | Mortgages | Consumer    | Total       | Mortgages | Consumer    | Total       |
|                   | \$        | \$          | \$          | \$        | \$          | \$          |
| Balance as of     |           |             |             |           |             |             |
| 1 January         | 2,825,665 | 3,758,146   | 6,583,811   | 1,826,987 | 3,156,524   | 4,983,511   |
| Provisions        | 536,795   | 5,611,065   | 6,147,860   | 1,238,708 | 2,715,043   | 3,953,751   |
| Write-offs net of |           |             |             |           |             |             |
| recoveries        | (261,724) | (3,180,023) | (3,441,747) | (240,030) | (2,113,421) | (2,353,451) |
| Balance as of     |           |             |             |           |             |             |
| 31 December       | 3,100,736 | 6,189,188   | 9,289,924   | 2,825,665 | 3,758,146   | 6,583,811   |

The provision for loan losses represents 2.84% (2012: 2.29%) of the total loan portfolio, inclusive of accrued interest, and 34.28% (2012: 29.21%) of total non-performing loans. As of 31 December 2013, principal and interest balances of non-performing loans totalled \$27,096,390 (2012: \$22,536,506), representing 8.30% (2012: 7.83%) of the total loan portfolio.

# 6. Investments in Joint Ventures

|  | 2013                 | 2012    |
|--|----------------------|---------|
|  | \$ 200               | \$      |
| Investment in RFMBT Investment in BACH | 9,699,159<br>185,286 | 209,218 |
| Total                                  | 9,884,445            | 209,218 |

#### RFMBT

Effective 1 July 2013, the Bank acquired the outstanding ordinary shares of Royal Fidelity Merchant Bank & Trust Limited (RFMBT), representing 50% of the total outstanding ordinary shares, previously held by the Parent for \$8,900,000. The purchase price of the ordinary shares of RFMBT, a bank incorporated and licensed in The Bahamas, was based on a valuation performed by an independent accounting firm, and the book value of net assets acquired as of the effective date totalled \$5,511,500.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 6. Investment in Joint Ventures (Continued)

## RFMBT (continued)

The acquisition was approved by the Central Bank, and as part of the transaction, the Parent was required to guarantee the Bank against operating losses of RFMBT and any capital contributions necessary for RFMBT to comply with capital adequacy regulations.

The Group, assuming the rights and obligations of the Parent pursuant to the acquisition, is a party to a joint venture agreement involving RFMBT and RBC Holdings (Bahamas) Limited (RBC), a company incorporated in The Bahamas and ultimately owned by Royal Bank of Canada, whereby the Group and RBC each own 50% of the shareholding of RFMBT and have agreed that RFMBT will operate as a joint venture with rights to operate in The Bahamas and Barbados in the business of merchant banking.

Movements in investment in joint venture comprise:

| 2013<br>\$ | 2012                            |
|------------|---------------------------------|
|            |                                 |
| ' <b>-</b> |                                 |
| 8,900,000  | -                               |
| 799,159    | _                               |
| 9,699,159  |                                 |
|            | \$<br>-<br>8,900,000<br>799,159 |

The consolidated financial information of the joint venture as of 31 December 2013, and for the year then ended, is as follows:

|  | 2013        | 2012       |
|--|-------------|------------|
|  | \$          | \$         |
| ASSETS                                 |             |            |
| Cash on hand and at banks              | 71,915,402  | 32,719,388 |
| Investment securities                  | 21,230,019  | 20,609,600 |
| Loans and advances to customers        | 12,346,508  | 9,855,952  |
| Other assets                           | 1,806,714   | 1,237,490  |
| Investment in joint venture            | 1,191,099   | 1,174,108  |
| Property, plant and equipment          | 429,437     | 561,070    |
| Intangible asset                       | 782,086     | 1,096,571  |
| Total assets                           | 109,701,265 | 67,254,179 |
| LIABILITIES                            |             |            |
| Deposit from customers                 | 58,031,097  | 56,423,982 |
| Accrued expenses and other liabilities | 39,716,892  | 1,178,040  |
| Total liabilities                      | 97,747,989  | 57,602,022 |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 6. Investment in Joint Ventures (Continued)

RFMBT (continued)

|   | 2013             | 2012          |
|---|------------------|---------------|
| EQUITY<br>Capital                       | \$<br>11,000,000 | \$ 11,000,000 |
| Retained earnings/(Accumulated deficit) | 953,276          | (1,347,843)   |
| Total equity                            | 11,953,276       | 9,652,157     |
| Total liabilities and equity            | 109,701,265      | 67,254,179    |
| TOTAL COMPREHENSIVE INCOME/(LOSS)       |                  |               |
| Income                                  | 8,244,652        | 5,868,181     |
| Expenses                                | 5,943,533        | 5,950,709     |
| Total comprehensive income/(loss)       | 2,301,119        | (82,528)      |

The Bank is a shareholder in a business venture, namely Bahamas Automated Clearing House Limited (BACH), created by the seven (7) members of the Clearing Banks Association (CBA) of The Bahamas; the Group being a member. BACH is incorporated in The Bahamas and operates a secure interbank settlement system linking clearing banks in The Bahamas. Each member of the CBA has an equal shareholding in BACH (circa 14.29%) and equal control over its financial and operating policies.

Movements in investment in joint venture comprise:

|                                   | 2013      | 2012      |
|-----------------------------------|-----------|-----------|
|                                   | \$        | \$        |
| Balance as of 1 January           | 209,218   | 233,279   |
| Share of profits of joint venture | 76,068    | 75,939    |
| Dividends received                | (100,000) | (100,000) |
| Balance as of 31 December         | 185,286   | 209,218   |
|                                   |           |           |

The financial information of the joint venture as of 31 December 2013, and for the year then ended, is as follows:

|   | 2013<br>\$            | 2012<br>\$            |
|---|-----------------------|-----------------------|
| Assets<br>Liabilities                   | 1,336,165<br>(39,165) | 1,491,217<br>(26,698) |
| Total income Total comprehensive income | 1,415,588<br>532,481  | 1,396,920<br>549,381  |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 7. Property, Plant and Equipment

|                          | Land<br>& Buildings<br>\$ | Furniture<br>& Fixtures<br>\$ | Motor<br>Vehicles<br>\$                 | Computer Software & Office Equipment \$ | Leasehold<br>Improvements<br>S | Total<br>\$  |
|--------------------------|---------------------------|-------------------------------|---|---|--------------------------------|--------------|
| Year ended               |                           | *                             |   |   |                                |              |
| 31 December 2013         |                           |                               |   |   |                                |              |
| Opening net book value   | 7,269,210                 | 903,478                       | 22,850                                  | 1,308,218                               | 2,043,021                      | 11,546,777   |
| Additions                | 402,536                   | 192,528                       | -                                       | 463,275                                 | 270,538                        | 1,328,877    |
| Transfers                |                           |                               |   |   |                                |              |
| Cost                     | 802,155                   | -                             |   | -                                       | (802,155)                      | -            |
| Accumulated depreciation | (374,193)                 | -                             | -                                       | -                                       | 374,193                        | -            |
| Disposals                |                           |                               |   |   |                                | (12.21()     |
| Cost                     | (12,216)                  | -                             | •                                       | •                                       | -                              | (12,216)     |
| Accumulated depreciation | - (222.222)               | (2.10.750)                    | (5,000)                                 | (224 505)                               | (676,648)                      | (1,588,144)  |
| Depreciation             | (330,332)                 | (240,759)                     | (5,900)                                 | (334,505)                               | (070,048)                      | (1,057,160)  |
| Revaluation              | (1,057,160)               |                               |   |   |                                | (1,037,100)  |
| Closing net book value   | 6,700,000                 | 855,247                       | 16,950                                  | 1,436,988                               | 1,208,949                      | 10,218,134   |
|                          |                           |                               |   |   |                                |              |
| As of 31 December 2013   |                           |                               |   |   |                                |              |
| Cost or valuation        | 6,700,000                 | 4,252,681                     | 83,430                                  | 8,495,000                               | 5,944,815                      | 25,475,926   |
| Accumulated depreciation | -                         | (3,397,434)                   | (66,480)                                | (7,058,012)                             | (4,735,866)                    | (15,257,792) |
|                          |                           |                               |   |   |                                |              |
| Net book value           | 6,700,000                 | <u>855,247</u>                | 16,950                                  | 1,436,988                               | 1,208,949                      | 10,218,134   |
| Year ended               |                           |                               |   |   |                                |              |
| 31 December 2012         |                           |                               |   |   |                                |              |
| Opening net book value   | 6,727,501                 | 902,728                       | 27,193                                  | 1,582,818                               | 2,398,862                      | 11,639,102   |
| Additions                | 778,230                   | 276,560                       | 7,000                                   | 184,300                                 | 67,252                         | 1,313,342    |
| Depreciation             | (236,521)                 | (275,810)                     | (11,343)                                | (458,900)                               | (423,093)                      | (1,405,667)  |
| Closing net book value   | 7,269,210                 | 903,478                       | 22,850                                  | 1,308,218                               | 2,043,021                      | 11,546,777   |
| <u> </u>                 |                           |                               |   |   |                                |              |
|                          |                           |                               |   |   |                                |              |
| As of 31 December 2012   |                           |                               |   |   | C 45C 420                      | 26 550 265   |
| Cost or valuation        | 7,907,625                 | 4,060,153                     | 83,430                                  | 8,031,725                               | 6,476,432                      | 26,559,365   |
| Accumulated depreciation | (638,415)                 | (3,156,675)                   | (60,580)                                | (6,723,507)                             | (4,433,411)                    | (15,012,588) |
| Net book value           | 7,269,210                 | 903,478                       | 22,850                                  | 1,308,218                               | 2,043,021                      | 11,546,777   |
|                          |                           |                               | ======================================= |   |                                |              |

Non-financial assets are ranked based on the hierarchy of valuation techniques required by IFRS, which is determined based on whether the inputs to those valuation techniques are observable or unobservable. The hierarchy is consistent with that described for financial assets in Note 4.

Land and buildings are classified as Level 3 assets. Fair value is based on valuation methods using discounted cash flow projections, which reflect, among other things, assumptions about rental rates and vacancy rates in light of current market conditions, and market discount rates. The fair value also reflects, on a similar basis, any cash outflows that could be expected in respect of the land and buildings. Land and buildings were revalued by independent appraisers as of 31 December 2013.

The following table illustrates the impact of changes in estimates and assumptions in determination of fair values of land and buildings.

| Estimate/Assumption | Change          | Impact on fair value  |
|---------------------|-----------------|-----------------------|
| Rental revenue      | +5.00%/-5.00%   | \$330,000/(\$350,000) |
|                     | +5 00%          | (\$740,000)           |
| Vacancy rates       | +1.00%/-1.00%   | (\$640,000)/\$740,000 |
| Discount rate       | 11.00/0/-1.00/0 | (                     |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 7. Property, Plant and Equipment (Continued)

If land and buildings were stated on the historical cost basis, the amounts would be as follows:

|    |  |   | 2013<br>\$   | 2012<br>\$   |
|----|--|---|--|--|
|    | Cost Accumulated depreciation                                  |   | 7,255,766<br>(1,544,413)                             | 6,051,075<br>(965,028)                               |
|    | Net book value   |   | 5,711,353  | 5,086,047  |
| 8. | Deposits from Customers  |   |  |  |
|    |  |   | 2013<br>\$   | 2012<br>\$   |
|    | Demand deposits Savings deposits Escrow deposits Term deposits |   | 19,708,060<br>56,790,857<br>1,846,095<br>271,881,288 | 22,044,723<br>40,547,084<br>1,167,470<br>240,568,065 |
|    |  |   | 350,226,300  | 304,327,342  |
|    | Accrued interest   |   | 4,227,889  | 3,606,517  |
|    | Total  | · | 354,454,189  | 307,933,859  |

Included in deposits from customers are deposits from banks totalling \$18,281,300 (2012: \$7,777,723). Deposits carry fixed interest rates ranging from 0.00% to 7.25% (2012: 2.00% to 7.25%) per annum, but the fixed interest rates are determined based on variable market rates and can be adjusted based on changes in market rates.

# 9. Debt Securities

|  | 2013       | 2012       |
|--|------------|------------|
|  | \$         | \$         |
|  |            |            |
| Series A redeemable fixed rate notes; 7.00%; 2017                | 4,952,647  | 4,942,791  |
| Series B redeemable floating rate notes; B\$ Prime + 1.75%; 2022 | 9,873,683  | 9,848,714  |
| Series C redeemable fixed rate notes; 7.00%; 2013                |            | 2,994,727  |
| Series D redeemable floating rate notes; B\$ Prime + 1.75%; 2015 | 6,963,365  | 6,956,371  |
| Series E redeemable fixed rate notes; 6.00%; 2018                | 9,835,593  |            |
| Series B redeemable preference shares; B\$ Prime + 1.00%; 2021   | 4,000,000  | 4,000,000  |
|  | 35,625,288 | 28,742,603 |
| Accrued interest   | 298,416    | 262,821    |
| Total _  | 35,923,704 | 29,005,424 |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 9. Debt Securities (Continued)

As part of a \$50,000,000 note programme approved by the Directors, the Bank offered through private placement, \$25,000,000 of unsecured fixed and floating rate notes consisting of Series A - \$5,000,000 redeemable 7.00% fixed rate notes due 19 October 2017; Series B - \$10,000,000 redeemable floating rate notes (B\$ Prime rate plus 1.75%) due 19 October 2022; Series C - \$3,000,000 redeemable 7.00% fixed rate notes due 30 May 2013; Series D - \$7,000,000 redeemable floating rate notes (B\$ Prime rate plus 1.75%) due 30 May 2015; and Series E - \$10,000,000 redeemable fixed rate notes due 30 May 2018, which were issued during 2013. On 30 May 2013, the Series C redeemable fixed rate notes were redeemed. Interest is payable semi-annually on 19 April and 19 October each year for Series A and B; and 30 May and 30 November each year for Series D and E.

In prior years, the Bank issued 400,000 Series B variable rate redeemable preference shares at a par value of \$1.00 per share and a share premium of \$9.00 per share. The shares will mature 10 years after the issue date. Dividends are payable on these shares at the rate of B\$ Prime rate plus 1.00% subject to the declaration of the Directors and the prior approval of the Central Bank. Dividends are payable semi-annually on the last business day in December and June each year.

# 10. Capital

|   | 2013<br>\$ | 2012<br>\$ |
|---|------------|------------|
| Authorised                                    |            |            |
| 35,000,000 ordinary shares of \$0.30 each     | 10,500,000 | 10,500,000 |
| 10,000,000 preference shares of \$1.00 each   | 10,000,000 | 10,000,000 |
| Issued and fully paid – ordinary shares       |            |            |
| 28,866,670 (2012: 28,666,670) ordinary shares | 8,660,001  | 8,600,001  |
| Share premium                                 | 11,890,000 | 11,400,000 |
|   | 20,550,001 | 20,000,001 |
| Treasury – ordinary shares                    |            |            |
| 175,500 (2012: Nil) ordinary shares           | (482,624)  | -          |
| Issued and fully paid – preference shares     |            |            |
| 1,151,100 (2012: 1,151,100) preference shares | 1,151,100  | 1,151,100  |
| Share premium                                 | 10,359,900 | 10,359,900 |
| Share premium                                 |            | 10,000,000 |
|   | 11,511,000 | 11,511,000 |
|   |            |            |
| Total   | 31,578,377 | 31,511,001 |
|   |            |            |

In prior years, the Bank issued 1,151,100 Series A variable rate redeemable preference shares at a par value of \$1.00 per share and a share premium of \$9.00 per share. These shares are perpetual but may be redeemed at the option of the Bank with 90 days written notice to the shareholders at any time after the fifth anniversary of the closing date with the prior approval of the Central Bank. Dividends are payable on these shares at the rate of B\$ Prime rate plus 2.25%, subject to the declaration of the Directors and prior approval of the Central Bank. Dividends are payable semi-annually on the last business day in December and June each year.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

## 10. Capital (Continued)

During 2013, the Directors approved the establishment of an employee share ownership trust, which was established through the issuance of 200,000 ordinary shares at \$2.75 per share, representing the fair value of ordinary shares based on BISX prices. Share based compensation to employees resulted in 24,500 ordinary shares being issued by the trust, with the remaining shares treated as treasury shares. The ordinary shares issued to employees were valued at \$2.75 per share with an equivalent expense recognised in salaries and employee benefits.

#### 11. Earnings per Share

|     |  | 2013<br>\$ | 2012<br>\$ |
|-----|--|------------|------------|
|     | Net income   | 9,735,204  | 6,413,746  |
|     | Net income attributable to preference shareholders     | (805,770)  | (810,185)  |
|     | Net income attributable to ordinary shareholders       | 8,929,434  | 5,603,561  |
|     | Weighted average number of ordinary shares outstanding | 28,685,045 | 28,666,670 |
|     | Earnings per share                                     | 0.31       | 0.20       |
| 12. | General and Administrative Expenses                    |            |            |
|     |  | 2013       | 2012       |
|     |  | \$         | \$         |
|     | Office expenses  | 3,628,192  | 3,520,424  |
|     | Bank licence fees                                      | 652,994    | 731,168    |
|     | Public relations                                       | 615,851    | 424,756    |
|     | Legal and professional fees                            | 264,729    | 161,233    |
|     | Directors' cost  | 94,506     | 82,597     |
|     | Other  | 607,320    | 484,946    |
|     | Total  | 5,863,592  | 5,405,124  |

#### 13. Employee Benefits

The Group participates in a defined contribution pension plan (the Plan), which covers all employees of the Parent's Bahamas based operations.

Employees in the Plan contribute a percentage of gross salary, and the Group matches employee contributions. The Group's contributions vest 20% upon completion of 4 years of employment with incremental vesting following each additional year of employment and fully vest upon completion of 10 years of employment. Pension expense for the year ended 31 December 2013 totalled \$190,425 (2012: \$224,348).

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

## 14. Segment Analysis

Operating segments are reported in accordance with the internal reporting provided to the Executive Committee (ExCom), which is responsible for allocating resources to the reportable segments and assessing their performance. The Group has two main business segments:

Retail banking – incorporating mortgage and consumer loans; current account, savings and term deposits; credit and debit cards; and related services.

Money transfer services – the Group is an authorised representative of Western Union.

There are no other operations that constitute separate reportable segments. The segment operations are all financial and principal revenues are derived from interest income and fees and commissions. Segment information for the reportable segments for the year ended 31 December 2013 is as follows:

|   | Retail<br>banking | Money<br>transfer<br>\$ | Total<br>\$   |
|---|-------------------|-------------------------|---------------|
| 31 December 2013                          | <b>D</b>          | <b>⊅</b>                | <b>. .</b>    |
| INCOME                                    |                   |                         |               |
| Net interest income                       | 25,832,246        | ·                       | 25,832,246    |
| Fees and commissions                      | 2,868,177         | 953,060                 | 3,821,237     |
| Net gain on investment securities         | 11,907            |                         | 11,907        |
| EXPENSES                                  |                   |                         |               |
| Salaries and employee benefits            | 7,205,817         |                         | 7,205,817     |
| General and administrative                | 5,863,592         | -                       | 5,863,592     |
| Provision for loan losses                 | 6,147,860         | .=                      | 6,147,860     |
| Depreciation and amortisation             | 1,588,144         | -                       | 1,588,144     |
| Operating profit                          | 7,906,917         | 953,060                 | 8,859,977     |
| Share of profits of joint ventures        | 875,227           |                         | 875,227       |
| Net income                                | 8,782,144         | 953,060                 | 9,735,204     |
| OTHER COMPREHENSIVE INCOME                |                   |                         |               |
| Property, plant and equipment revaluation | (1,057,160)       | -                       | (1,057,160)   |
| Total comprehensive income                | 7,724,984         | 953,060                 | 8,678,044     |
| TOTAL ASSETS                              | 444,187,930       |                         | 444,187,930   |
| TOTAL LIABILITIES                         | (391,027,797)     | -                       | (391,027,797) |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 14. Segment Analysis (Continued)

|   | Retail<br>banking<br>\$ | Money<br>transfer<br>\$               | Total<br>\$   |
|---|-------------------------|---------------------------------------|---------------|
| 31 December 2012                          | •                       | · · · · · · · · · · · · · · · · · · · |               |
| INCOME                                    |                         |                                       |               |
| Net interest income                       | 20,251,602              | -                                     | 20,251,602    |
| Fees and commissions                      | 2,826,145               | 964,082                               | 3,790,227     |
| Net loss on investment securities         | (48,611)                |                                       | (48,611)      |
| EXPENSES                                  |                         |                                       |               |
| Salaries and employee benefits            | 6,890,869               | -                                     | 6,890,869     |
| General and administrative                | 5,405,124               | _                                     | 5,405,124     |
| Provision for loan losses                 | 3,953,751               | -                                     | 3,953,751     |
| Depreciation and amortisation             | 1,405,667               | -                                     | 1,405,667     |
| Operating profit                          | 5,373,725               | 964,082                               | 6,337,807     |
| Share of profits of joint ventures        | 75,939                  | -                                     | 75,939        |
| Net income and total comprehensive income | 5,449,664               | 964,082                               | 6,413,746     |
| TOTAL ASSETS                              | 386,853,611             |                                       | 386,853,611   |
| TOTAL LIABILITIES                         | (337,591,794)           | -<br>-                                | (337,591,794) |

The revenues from external parties reported to ExCom are measured in a manner consistent with that presented in the consolidated statement of comprehensive income; there are no material items of income and expense between the business segments.

The information provided about each segment is based on the internal reports about the segment's profit or loss, assets and other information, which are regularly reviewed by ExCom. Segment assets and liabilities comprise operating assets and liabilities, representing the consolidated balance sheet. The Group's operations, income and assets are all based in The Bahamas.

There were no aggregated transactions with a single external customer that amounted to 10% or more of the Group's total income.

# 15. Related Party Balances and Transactions

Related parties include key management personnel (including Directors) and those entities that have the ability to control or exercise significant influence over the Group in making financial or operational decisions, and entities that are controlled, jointly controlled or significantly influenced by key management personnel and entities noted earlier.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 15. Related Party Balances and Transactions (Continued)

Related party balances and transactions, not disclosed elsewhere in these consolidated financial statements, are as follows:

|  | 2013              | 2012        |
|--|-------------------|-------------|
|  | \$                | \$          |
| ASSETS   |                   |             |
| Cash at bank   |                   |             |
| Other related parties  | -                 | 787,276     |
| Loans and advances to customers  |                   |             |
| The Parent   | 525,177           | 881,226     |
| Key management personnel   | 1,525,845         | 1,775,908   |
| Other assets   |                   |             |
| The Parent   | 1,171,948         | 2,933,156   |
| Other related parties  | 77,906            | 125,662     |
| I I A DIA MONDO  |                   |             |
| LIABILITIES  |                   |             |
| Deposits from customers  |                   |             |
| The Parent   | 3,012,880         | 2,314       |
| Key management personnel   | 187,122           | 248,679     |
| Other related parties  | 16,390,178        | 8,686,846   |
| Debt securities  |                   |             |
| Other related parties  | 7,062,000         | 3,552,000   |
| INCOME   |                   |             |
| Interest income  |                   |             |
| The Parent   | 43,950            | 72,000      |
| Other related parties  | 3,704             | 48,065      |
| Interest expense   |                   |             |
| The Parent   | 27,427            | -           |
| Other related parties  | 412,338           | 357,836     |
| Fees and commissions   |                   |             |
| Other related parties  | 27,237            | 181,252     |
| EVDENCEC   |                   |             |
| EXPENSES  Calculate and a supplementary for the supplementary of the supplementary for t |                   |             |
| Salaries and employee benefits  Nov. monocoment powerpal (non executive Directors)   | 04.506            | 92 507      |
| Key management personnel (non-executive Directors)   | 94,506<br>475 245 | 82,597      |
| Key management personnel (executive Directors and other)   | 475,245           | 551,930     |
| Costs allocated to other related parties   | (1,986,240)       | (2,011,699) |
| Costs allocated from the Parent  | 600,000           | 600,000     |

During 2013, the Group acquired the ordinary shares of RFMBT held by the Parent; See Note 6.

During 2012, the Directors approved a credit facility for the Parent in the amount of \$1,000,000, which bears interest at the B\$ Prime rate plus 1.50% with monthly repayments of \$33,000.

Amounts due from the Parent are unsecured, interest-free and have no set terms of repayment. During 2012, dividends of \$3,008,724 payable to the Parent were applied against amounts owing to the Group by the Parent.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 15. Related Party Balances and Transactions (Continued)

As of 31 December 2013, other related parties hold 569,662 (2012: 374,930) outstanding ordinary shares and 225,500 (2012: 225,500) outstanding preference shares.

The Bank provides certain services to the Parent and other related parties under service agreements; incurred costs associated with these services are allocated to the respective parties and are recorded as deductions in the relevant expense accounts. Similarly, the Bank receives certain services from the Parent, with the charges for these services expensed in the relevant expense accounts.

#### 16. Commitments

#### Loan commitments

In the normal course of business, the Group enters into various credit-related arrangements to meet the needs of customers and earn income. These financial instruments are subject to the Group's standard credit policies and procedures. As of 31 December 2013, the Group had outstanding loan commitments amounting to \$399,832 (2012: \$836,261).

#### Capital commitments

As of 31 December 2013, the Group had commitments for capital expenditure totalling \$Nil (2012: \$148,461), in relation to property, plant and equipment.

# Operating lease commitments

The future minimum rental payments required under non-cancellable leases as of 31 December 2013 are as follows:

| 10110 1131                                     | 2013<br>\$                                 | 2012<br>\$  |
|--|--|---|
| 2013<br>2014<br>2015<br>2016<br>2017 and later | 425,598<br>436,504<br>441,286<br>1,668,145 | 366,863<br>304,272<br>305,840<br>307,455<br>1,260,000 |
| Total minimum payments                         | 2,971,533                                  | 2,544,430   |

#### 17. Contingent Liabilities

The Group is involved in various legal proceedings covering a range of matters that arise in the ordinary course of business activities. Management is of the view that no significant losses will arise as a result of these proceedings.

#### 18. Reserve for Credit Losses

The reserve for credit losses was created by the Bank through the appropriation of retained earnings in order to meet the requirements of the Central Bank for credit loss provisions. The reserve represents the Bank's provision required by the Central Bank in excess of amounts calculated in accordance with IFRS.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 19. Critical Accounting Estimates and Judgments in Applying Accounting Policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Impairment losses on loans and advances to customers

The Group reviews its loan portfolios to assess impairment on a quarterly basis, and more frequently when the need arises. In determining whether an impairment loss should be recorded in the consolidated statement of comprehensive income, the Group assesses whether there is objective evidence that a financial asset or group of financial assets is impaired. Objective evidence for an individual financial asset includes: significant financial difficulty of the borrower; a breach of contract, such as delinquency in interest or principal payments; and actual or probable bankruptcy or other financial reorganisation of the borrower. Loans for which no specific impairment has been identified are grouped with similar loans in a portfolio and the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from that portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or economic conditions that correlate with defaults on financial assets.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (e.g. asset type, collateral, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the bases of the contractual cash flows of the assets in the group, historical loss experience for financial assets with similar credit risk characteristics and objective evidence of impairment similar to those in the portfolio. Estimates of changes in future cash flows for groups of financial assets should reflect and be directionally consistent with changes in related observable data from period to period. The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience. Were the loss experience ratios used in the calculation of provision for loan losses to differ by +/-4%, the provision for loan losses would be increased/decreased by \$308,000.

#### 20. Capital Management

The Group's objectives when managing capital, which comprises total equity on the face of the consolidated balance sheet, are:

- To comply with the capital requirements set by the Central Bank.
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for its shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored by the Group's management, employing techniques designed to ensure compliance with guidelines established by the Central Bank. The required information is filed with the Central Bank on a quarterly basis.

The Central Bank, the Group's principal regulator, requires that the Group maintains a ratio of total regulatory capital to risk-weighted assets at or above a minimum of 14%. During 2013, the Group complied with all of the externally imposed capital requirements to which it is subject.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 21. Financial Risk Management

Strategy in using financial instruments

By their nature, the Group's activities are principally related to the use of financial instruments. The Group accepts deposits from customers at both fixed and floating rates, and for various periods, and seeks to earn above-average interest margins by investing these funds in high-quality assets. The Group seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates, while maintaining sufficient liquidity to meet all claims that might fall due.

The principal risks which arise from the Group's core activities that must be effectively managed include credit, interest rate, price and liquidity risks. The Group does not use derivative instruments to manage any of these risks.

#### Credit risk

Credit risk is the risk of suffering financial losses should any of the Group's customers or other counterparties fail to fulfil their contractual obligations to the Group. Credit risk arises mainly from loans and advances to customers, including loan commitments arising from such lending activities, and investments in debt securities as part of the Group's treasury management activities. The Group seeks to raise its interest margins by obtaining above-average margins, net of allowances, through lending to commercial and retail borrowers with a range of credit standings. Such exposures involve not just on-balance sheet loans and advances to customers, but also guarantees and other commitments such as letters of credit, and performance and other bonds.

Credit risk is the greatest risk facing the Group and management therefore carefully manages its exposure to credit risk. Impairment provisions are provided for losses incurred as of the balance sheet date (Note 5). Significant changes in the economies or sectors that represent a concentration in the Group's portfolio could result in losses that are different from those provided for as of the balance sheet date.

The Group's Directors and ExCom are responsible for approving and monitoring the Group's credit exposure, which is done through review and approval of the Group's lending policy, and limits on credit exposure to individual borrowers and sectors. Prior to advancing funds, an assessment is made of the credit quality of each borrower. The Group does not use an automated credit scoring system; exposure to credit risk is managed through regular analysis of the ability of borrowers to meet contractual obligations, performed by branch managers, central credit underwriting department, ExCom and the Directors. It is the Group's policy to lend responsibly and establish loans that are within a customer's ability to repay rather than relying exclusively on security.

Maximum credit exposure at the year end approximates the carrying value of all assets. The classes of financial instruments to which the Group is most exposed to credit risk are loans and advances to customers (Note 5), cash at banks (Note 3) and certain investment securities (Note 4). The Group places its deposits with banks in good standing with the Central Bank and other regulators in jurisdictions in which deposits are placed. Investment securities with credit risk comprise debt securities issued by the Government of the Commonwealth of The Bahamas, which currently maintains investment grade credit ratings.

The Group employs a range of policies and practices to mitigate credit risk. The most traditional is the taking of security for funds advanced, which is common practice.

The Group implements guidelines on the acceptability of specific classes of collateral or other credit risk mitigation. The principal collateral or other credit risk mitigation for loans and advances to customers include, first mortgages on property, chattel mortgages, restricted deposits from customers and salary deductions from employers.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 21. Financial Risk Management (Continued)

Credit risk (continued)

The table below analyses the composition of the Group's loan portfolio as of 31 December 2013:

|                             | 2013 |     | 2012 |     |
|-----------------------------|------|-----|------|-----|
|                             | \$m  | %   | \$m  | %   |
| Consumer                    | 200  | 62  | 150  | 53  |
| Family residential property | 92   | 28  | 101  | 35  |
| Undeveloped land            | 18   | 6   | 19   | 7   |
| Overdrafts                  | 6    | 2   | 5    | 2   |
| Cash secured                | 5    | 1   | 7    | 2   |
| Commercial property         | 3    | 1   | 3    | 1   |
|                             | 324  | 100 | 285  | 100 |

The average mortgage loan balance is \$89,000 (2012: \$87,000) and the average consumer loan balance is \$31,500 (2012: \$30,500) with the largest exposure to a single customer totalling approximately \$1.6 million (2012: \$1.5 million). Mortgage loans can extend up to 24 years, and consumer loans up to 10 years.

The table below analyses loans and advances to customers by payment status as of 31 December 2013.

|  | 2013  |              | 2012  |            |  |
|--|-------|--------------|-------|------------|--|
|  | \$m   | %            | \$m   | %          |  |
| Not impaired                                     |       |              |       |            |  |
| <ul> <li>Neither past due or impaired</li> </ul> | 288.9 | 89           | 252.7 | 88         |  |
| - Past due but not impaired                      | 19.4  | 5            | 18.4  | 6          |  |
| Impaired   |       |              |       |            |  |
| – Past due up to 3 months                        | 1.1   | 1            | -     | -          |  |
| – Past due 3 – 6 months                          | 1.9   | 1            | 1.6   | 1          |  |
| − Past due 6 − 12 months                         | 2.3   | 1            | 1.1   | 1          |  |
| – Past due over 12 months                        | 10.3  | 3            | 11.0  | 4          |  |
|  | 323.9 | 100          | 284.8 | 100        |  |
| Provision for loan losses                        |       | ad Net see a |       |            |  |
| - Individually impaired                          | 7.5   | 81           | 5.7   | 86         |  |
| - Portfolio allowance                            | 1.8   | 19           | 0.9   | 14         |  |
|  | 9.3   | 100          | 6.6   | <u>100</u> |  |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 21. Financial Risk Management (Continued)

Credit risk (continued)

The table below discloses the loans and advances to customers that are past due but not impaired.

| 31 December 2013                | Mortgages<br>\$m | Consumer<br>\$m  | Other<br>\$m | Total<br>\$m |
|---------------------------------|------------------|--|--------------|--------------|
| Past due up to 3 months         | 5.7              | 1.0  | 0.2          | 6.9          |
| Past due 3 – 6 months           | 1.9              | -  | 0.2          | 2.1          |
| Past due $6 - 12$ months        | 2.4              | -  | -            | 2.4          |
| Past due over 12 months         | 8.0              |  | -            | 8.0          |
| Total past due but not impaired | 18.0             | 1.0  | 0.4          | 19.4         |
| 31 December 2012                |                  |  |              |              |
| Past due up to 3 months         | 7.6              | 1.4  | 0.6          | 9.6          |
| Past due 3 – 6 months           | 1.4              | -  | <del>-</del> | 1.4          |
| Past due $6 - 12$ months        | 1.7              | <b>-</b>   | -            | 1.7          |
| Past due over 12 months         | 5.7              | Management of the second secon |              | 5.7          |
| Total past due but not impaired | 16.4             | 1.4  | 0.6          | 18.4         |

As of 31 December 2013, the individually impaired loans can be analysed as follows:

| 31 December 2013          | Mortgages<br>\$m | Consumer<br>\$m | Other<br>\$m | Total<br>\$m |
|---------------------------|------------------|-----------------|--------------|--------------|
| Carrying amount           | 12.4             | 4.0             | 2.5          | 18.9         |
| Provision for loan losses | 2.5              | 3.8             | 1.2          | 7.5          |
| 31 December 2012          |                  |                 |              |              |
| Carrying amount           | 8.3              | 3.3             | 2.1          | 13.7         |
| Provision for loan losses | 1.9              | 2.6             | 1.2          | 5.7          |

# Renegotiated loans and advances to customers

Restructuring activities include extended payment arrangements and modification and deferral of payments. Restructuring policies and practices are determined based on indicators or criteria that indicate that payment will most likely continue, and such policies are under constant review. Renegotiated loans and advances that would otherwise be past due or impaired totalled \$19,048,000 (2012: \$16,969,000) as of 31 December 2013.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

#### 21. Financial Risk Management (Continued)

Credit risk (continued)

#### Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees – which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties – carry the same credit risk as loans.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. See Note 16 for loan commitments.

The Group monitors the term to maturity of credit commitments because longer term commitments generally have a greater degree of credit risk than shorter term commitments.

#### Geographical concentrations of financial assets

The Group has a concentration of risk in respect of geographical area, as both customers and assets held as collateral are based in The Bahamas.

#### Interest rate risk

Interest rate risk is the risk that the future cash flows or the fair value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce gains or create losses in the event that unexpected movements arise.

The Group does not attempt to hedge specifically against the impact of changes in market interest rates on cash flow and interest margins and relies on the fact that the loan portfolio generally is based on floating interest rates linked to the B\$ Prime rate that generally reset within three months of any change in these rates and has financial liabilities that finance these loans but at lower interest rates, which too are based on B\$ Prime rate and can be reset following the maturity of any deposits. The Group maintains a general policy of fixing the interest rate spread between interest earned on financial assets and interest incurred on financial liabilities.

As of 31 December 2013, the Group is exposed to fair value interest rate risk on \$6.5 million (2012: \$5 million) of its investments in Government debt securities, which are at fixed interest rates with maturity dates ranging from 2022 to 2031. The remainder of debt securities in the Group's investment portfolio are at floating rates linked to the B\$ Prime rate.

As of 31 December 2013, the Group is exposed to fair value interest rate risk on approximately \$15 million (2012: \$8 million) of its debt securities which are at fixed interest rates, and does not hedge against this risk. The remaining debt securities are at floating interest rates linked to the B\$ Prime rate.

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

## 21. Financial Risk Management (Continued)

#### Price risk

Price risk is the risk that the fair value and/or amounts realised on sale of financial instruments may fluctuate significantly as a result of changes in market price. This risk is considered to be minimal, as the Group's investment securities are represented in the vast majority by Government debt securities.

# Liquidity risk

Liquidity risk is the risk that the Group is not able to meet its financial obligations as they fall due or can do so only at an excessive cost. The Group's liquidity policy is to maintain sufficient liquid resources to cover cash flow imbalances and fluctuations in funding, to retain full public confidence in the solvency of the Group and to enable it to meet all financial obligations. This is achieved by maintaining a prudent level of liquid assets, through management control of the rate of growth of the business and maintaining high levels of capital.

The table below analyses financial assets and liabilities into relevant maturity groupings based on the remaining period to the contractual maturity dates as of the balance sheet date and represent undiscounted cash flows.

|                           | Repayable on demand | Up to 3 months | 3 – 12<br>months | 1-5 years | More than 5 years | Total |
|---------------------------|---------------------|----------------|------------------|-----------|-------------------|-------|
| As of 31 December 2013    | \$m                 | \$m            | \$m              | \$m       | \$m               | \$m   |
| ASSETS                    |                     |                |                  |           |                   |       |
| Cash on hand and at banks | 60.2                |                | , - ·            | <u>-</u>  | -                 | 60.2  |
| Investment securities     | 0.3                 | 0.8            | 1.6              | 10.3      | 63.5              | 76.5  |
| Loans and advances to     |                     |                |                  |           |                   |       |
| customers                 | 14.4                | 16.1           | 47.7             | 234.9     | 193.1             | 506.2 |
| Other assets              | 2.2                 |                | <u> </u>         | <u></u>   | . <del> </del>    | 2.2   |
| Total assets              | 77.1                | 16.9           | 49.3             | 245.2     | 256.6             | 645.1 |
| LIABILITIES               |                     |                |                  |           |                   |       |
| Deposits from customers   | 76.5                | 105.6          | 163.3            | 15.0      | are a second      | 360.4 |
| Debt securities           | -                   | -              | 2.5              | 30.9      | 16.9              | 50.3  |
| Other liabilities         |                     | 1.5            | -                | -         |                   | 1.5   |
| Total liabilities         | 76.5                | 107.1          | 165.8            | 45.9      | 16.9              | 412.2 |
| Net liquidity gap         | 0.6                 | (90.2)         | (116.5)          | 199.3     | 239.7             |       |
| Loan commitments          | 0.4                 |                |                  |           |                   |       |

Notes to the Consolidated Financial Statements 31 December 2013 (Continued)

# 21. Financial Risk Management (Continued)

Liquidity risk (continued)

|                           | Repayable<br>on demand<br>Sm | Up to 3 months | 3 – 12<br>months<br>\$m | 1 – 5<br>years<br>\$m | More than 5 years \$m | Total<br>\$m |
|---------------------------|------------------------------|----------------|-------------------------|-----------------------|-----------------------|--------------|
| As of 31 December 2012    |                              |                |                         |                       |                       |              |
| ASSETS                    |                              |                |                         |                       |                       |              |
| Cash on hand and at banks | 54.6                         | - ·            |                         | =                     | -                     | 54.6         |
| Investment securities     | 0.4                          | 1.0            | 1.5                     | 7.8                   | 51.7                  | 62.4         |
| Loans and advances to     |                              |                |                         |                       |                       |              |
| customers                 | 12.6                         | 13.7           | 40.6                    | 198.8                 | 180.9                 | 446.6        |
| Other assets              | 3.9                          |                |                         |                       |                       | 3.9          |
| Total assets              | <u>71.5</u>                  | 14.7           | 42.1                    | 206.6                 | 232.6                 | 567.5        |
| LIABILITIES               |                              |                |                         |                       |                       |              |
| Deposits from customers   | 63.4                         | 81.1           | 154.3                   | 14.9                  | -                     | 313.7        |
| Debt securities           | •                            | -              | 5.0                     | 19.6                  | 18.0                  | 42.6         |
| Other liabilities         | · <del></del>                | 0.7            |                         |                       |                       | 0.7          |
| Total liabilities         | 63.4                         | 81.8           | 159.3                   | 34.5                  | 18.0                  | 357.0        |
| Net liquidity gap         | 8.1                          | (67.1)         | (117.2)                 | 172.1                 | 214.6                 |              |
| Loan commitments          | 0.8                          |                |                         |                       |                       |              |
|                           |                              |                |                         |                       |                       |              |

The maturity analysis above is representative of the discounted cash flows.

Regulatory authorities set limits for liquidity balances. The Group was in compliance with these requirements during the year.

#### 22. Fiduciary Risk Management

The Group is susceptible to fiduciary risk, which is the risk that the Group may fail in carrying out certain mandates in accordance with the wishes of its customers. To manage exposure, the Group generally takes a conservative approach in its undertakings.

#### 23. Fair Values of Financial Instruments

Financial instruments utilised by the Group comprise the recorded financial assets and liabilities disclosed in the consolidated financial statements. The Group's financial instruments are principally short term in nature, have interest rates that reset to market rates, or are carried at fair value; accordingly, their fair values approximate their carrying values. For long term financial assets and financial liabilities with fixed interest rates, despite a change in market rates since the issuance of the financial liabilities there has been no observable change in fair values; accordingly, the carrying values approximate fair values.

#### 24. Subsequent Events

Subsequent to year end, the Directors approved dividends of \$2,869,117 (\$0.10 per share) on ordinary shares.